



**ALLIANZ GLOBAL
CORPORATE &
SPECIALTY
SOUTH AMERICA**

Allianz 

CENTER OF COMPETENCE FOR CORPORATE AND SPECIALTY RISKS

Allianz Global Corporate & Specialty (AGCS) is specialized in developing and customizing products and services to clients that demand agility and creative solutions.

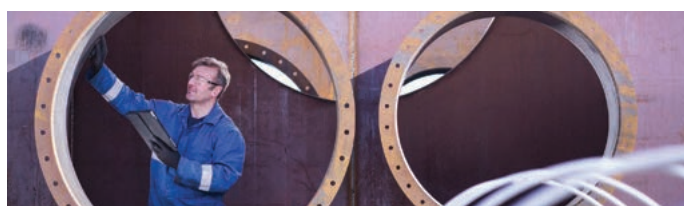
AGCS São Paulo office is the hub for LatAm clients and brokers, with facultative reinsurance and multinational programs as the core of what we do. We count on a complete structure of underwriting and claims fully dedicated to the region, supported by a global network of risk engineers that are experts on corporate & specialty products.

OUR SOLUTIONS:



PROPERTY

- Operational
- Business Interruption
- Non-Damage Business Interruption
- Contingent Business interruption



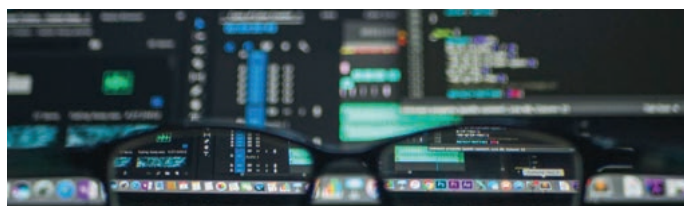
ENGINEERING

- Construction
- Power
- CECR
- Mining
- Weather / Parametric



LIABILITY

- Comprehensive General Liability (CGL)
- Environment Protection
- Contamination Recall
- Terrorism & Political Violence
- Hostile Environment Solutions



FINANCIAL LINES

- Cyber Insurance
- Commercial D&O
- Commercial PI & Single Project
- Financial Institutions
- Initial Public Offerings



MARINE

- Annual Cargo Insurance
- Project Cargo
- Machinery



ENTERTAINMENT

- Film Production
- Live Events
- Motor Sports
- Contingency



AVIATION

- General Aviation
- Aerospace
- Airports
- Airlines



ENERGY

- Upstream
- Midstream
- Downstream

OUR RISK STRATEGY FOR LATAM IN DETAIL

AGCS South America has a clear risk strategy for the Latin American market. Know more about what can offer for your business, detailed by Underwriting Focus, Restrictions and Capacity.



PROPERTY

We specialize in offering commercial property insurance for the most complex and challenging exposures in more than 160 countries. With a focus on larger global risk portfolios or major national risks, we offer tailor made 'All Risks' property damage and business interruption insurance through our global network.

Underwriting Focus

- Telecommunication, Data Services
- High Tech Products, incl. Semi Conductors & Electronics
- Beverages/ Breweries
- Pharmaceuticals, Cosmetics, Medical Supply Products, Fine Chemicals
- Financial Institutions
- Airline Operations
- Vehicles & Aircraft Manufacturing
- Precision Metal Working & Processing

Restrictions

- Explosives
- Foam Factories
- Offshore Property
- Pulp / Paper
- Rubber / Rubber Goods
- Textile / Leather / Garments
- Waste Recycling
- Wood Working / Saw Mills
- Glass production
- Sugar mills

Capacity

- Up to € 300 mn



ENGINEERING

AGCS provides worldwide specialist cover for engineering and construction insurance, covering specific engineering risk classes such as power and utilities, oil and gas (with a special expertise in onshore projects under construction), constructions/IDI (Inherent Defects Insurance), heavy industries, major heavy civil engineering projects, and transportation systems including rolling stock. Weather / Parametric risks are also a key part of our expertise.

Underwriting Focus

Construction:

- Heavy Civils / Infrastructure;
- Oil, Gas & Petrochemicals;
- Heavy Industrial;
- Building Construction.

Operational:

- Power & Utilities;
- Civil Engineering Completed Risks (CECR);
- Mining.

Weather / Parametric:

- Power and Industrial risks exposed to weather related events.

Restrictions

- Offshore
- Operational Transmission Lines

Capacity

- Construction and Operational: Up to € 200m (on PML basis);
- Weather / Parametric: tailor made.



LIABILITY

Modern business liability insurance exposures arise from many sources: from third parties, from products, from the environment, from emerging risks. They are growing in size and in complexity, but remain similar in one crucial dimension their long term nature.

Underwriting Focus

Comprehensive General Liability (CGL):

- Chemicals, Pharmaceuticals & Medical Devices;
- Machinery, Automotive, Electronics;
- Telecommunications;
- Food & Beverage;
- Construction Liability.

Clinical Trials Liability:

- Bio-equivalence studies phase 1 to 4 for drugs;
- Medical Devices;
- Single Country Policy or Multi Country Program.

Environmental Protection:

- (Premises and Project Liability);
- Manufacturing;
- Energy (onshore);
- Real Estate;
- Construction Projects.

Crisis Management / Contamination Recall:

- Food & Beverage;
- Cosmetics & Pharmaceuticals;
- Retailers & Supermarkets;
- Tobacco;
- Companies with turnover above EUR 100 mn.

Terrorism & Political Violence:

- (Property & Liability);
- Conventional Power Plants, Oil & Gas Facilities;
- Retail, Wholesale, Real Estate, Warehouse;
- Construction Projects;
- Manufacturing.

Hostile Environment Solutions

Restrictions

- Decennial liability
- Medical malpractice
- Offshore risks
- Mining
- Automotive parts

Capacity

- Up to €100 mn CGL
- Up to €100 mn Terrorism & Political Violence
- Up to €25 mn Clinical Trial Liability
- Up to €25 mn Contamination Recall
- Up to €25 mn Environmental Protection



FINANCIAL LINES

AGCS offers a suite of financial lines insurance products (including D&O insurance) specifically designed to address the liabilities of managers and professionals in today's increasingly litigious and demanding business environment.

Underwriting Focus

- Portfolio solutions for small business
- Commercial D&O
- Commercial PI & Single Project
- Cyber Insurance
- Financial Institutions
- Public Offering of Securities Insurance (POSI)

Restrictions

- Adult entertainment
- CPI: Design & Construction of Transportation Infrastructure facilities & industrial plants
- SPPI: Renewable Energy, Stadiums, Sport Arenas
- Reinsurance brokers

Capacity

- Up to €5m Commercial PI incl SPPI
- Up to €25m Commercial D&O / POSI / Crime
- Up to €15m Financial Institutions
- Up to €10m Cyber Protect



MARINE

With 100 years of marine insurance experience, protecting transport and marine insurance risks has been one of our core activities since the formation of the Allianz Group in 1890.

Underwriting Focus

Annual Cargo Insurance:

- Manufacturers, Importers & Exporters;
- Wholesalers, Distributors, Retailers;
- Traders & Suppliers.

Inland Marine:

- Contractors Equipment (except Liability).

Project Cargo:

- Chemical Facilities;
- Bridges / Infrastructure, LNG;
- Manufacturing / Processing, Machinery Upgrades;
- Power Generation, Wind, Solar, Oil / Gas;
- Paper / Pulp, Steel Mills.

Restrictions

- Cash Transit and Jewellers Block
- Freight Forwarders Liability
- Floor Plan (except with Cargo Program)
- Bulk in general
- Stand Alone Containers Insurance
- Roll on/Roll off Vessels

Capacity

- Up to €50m Annual Cargo
- Up to €110m Project Cargo
- Up to USD 5m Inland Marine



ENTERTAINMENT

A recognized leader in film and entertainment insurance since the 1890s. From the red carpet to the stage or the screen, Allianz Global Corporate & Specialty provides innovative entertainment insurance solutions and flexible risk services to meet the needs of the Entertainment industry worldwide.

Underwriting Focus

Production:

- DICE: Documentaries, Industrial, Commercials, and Educational; productions
- Advertising Agency DICE Wrap Ups;
- Independent Films;
- Motion Picture Studio Productions;
- Photographers;
- Post production Facilities;
- TV Production;
- Equipment Rental Houses.

Live Events:

- Event Cancellation;
- Non Appearance;
- Adverse Weather;
- Event Liability;
- Motor Sports.

Restrictions

- Cinema Operators
- Pecuniary and Economic Loss
- Special Effects and Pyrotechnics Companies
- Personal Accident and Liability for Stunt Performers

Capacity

- Limits up to USD 100m Production
- Limits up to USD 50m Live events



AVIATION

AGCS has an established reputation as a leading provider of aviation insurance coverage around the world. From airlines and manufacturers to general aviation and service providers; AGCS offers a full range of aviation industry insurance services.

Underwriting Focus

Airlines:

- Cargo Airlines;
- Regional & National Airlines.

Aerospace:

- Airports;
- Hangarkeepers;
- FBO;
- MRO;
- Ground Handling;
- Service Providers;

General Aviation:

- Jets;
- Helicopters;
- Industrial Aid;
- Air Taxi

Restrictions

- Agricultural Foaming;
- Balloons
- Experimental
- Flying Schools / Pilot Training
- Gliders
- Police
- SAE

- Hull: Airline up to USD 35m // GA up to USD 75m
- Liability: Airline up to USD 250m // GA up to USD 500m
- Aerospace: up to USD 500m



ENERGY

With dedicated energy insurance teams serving both the onshore and the offshore oil and gas industries, AGCS offers a flexible and customized approach for the most demanding global energy insurance challenges.

Underwriting Focus

Onshore:

- Refineries;
- Petrochemical & Chemical Plants;
- Gas Works;
- LNG Facilities;
- Terminals & Tank Farms;
- Chemical Fertilizer Plants;
- Gathering, Separation & Storage.

Offshore:

- Exploration, Development, Production Assets & Activities;
- Production Platforms;
- Mobile Offshore Drilling Units;
- Floating Production Storage Off Loading Units;
- Offshore Construction.

Restrictions

Onshore:

- Contingent Business Interruption & Physical Accumulation Limitations
- Natural Catastrophe Exposures Limitations
- Stand alone Machinery Breakdown / BI

Offshore:

- Natural catastrophe exposures
- Accumulation Limitations
- Stand alone covers

Capacity

- Up to \$ 200m Onshore & Offshore

OUR EXPERTS



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