

SALES APPETITE

# Aviation at a glance

Canada



## The Business We Write

| Coverage   | Capacity                                | Customers   |
|--|---|---|
| Airlines   | \$35 mn (Hull) and \$250 mn (Liability) | International, national, regional, charter, cargo   |
| Products Liability / Aerospace                           | \$250 mn                                | Manufacturers of airframes, power plants, propellers and major components, maintenance repair manufacturers and overhaul providers, suppliers and distributors of component parts, operators and manufacturers of space launchers, launch equipment       |
| Horizontal Products Liability                            | \$750 mn                                | Component manufacturers, suppliers and distributors/repair and service operations   |
| Airports   | \$250 mn (Liability)                    | Major airports and comprehensive General Liability exposures on major airports  |
| Unique Hull & Liability Operations                       | \$75 mn (Hull) and \$750 mn (Liability) | Corporate/industrial aid with airline equipment, Department of Defense contract operations, Unmanned Aerial Systems (UAS)   |
| General Aviation Hull & Comprehensive Aviation Liability | \$75 mn (Hull) and \$750 mn (Liability) | Corporate/industrial aid, commercial (fixed wing & rotor wing), fixed-based operators, air taxis, aircraft management, flight schools, agricultural operations, pleasure & business, non-owned aircraft hull and liability, flying clubs, float operators |
| Comprehensive General Liability                          | \$750 mn                                | Operator facilities/premises, products / completed operations, hangarkeepers, manufacturers and suppliers, refuelers, contractors, medium and small airports  |

Standard & Poor's

**AA**

A.M. Best

**A+**



## Why brokers and their clients choose Allianz for Aviation

### Expert aviation underwriters

The majority of our underwriters are experienced aviators who know insurance and are passionate about Aviation.

### A hundred year history in Aviation

Allianz has a proven track record of reliability, security and service.

### Broadest aviation appetite of any major insurer

We write a wide range of risks, from the world's largest airlines, airports and manufacturers to private pilots, suppliers and service providers.

### Local knowledge, global reach

Allianz's global network keeps service close to the customer and provides access to professionals who know the culture, language and regulations in over 210 countries and territories.

### Specialized claims support

Claims are handled by adjustors and surveyors with years of hands-on aviation experience. MARKET LEADING CAPACITY Allianz has the capacity and financial strength to handle the largest risks.

### Long-term relationships

Dedicated client teams are committed to superior service, transparency and flexibility.

### Additional products and services:

- Alternative Risk Transfer
- Energy & Construction
- Liability
- Marine
- Multinational Solutions
- Property (including Highly Protected Risk)
- Risk Consulting

For more information please contact:

#### David Warfel

Regional Head of Aviation, North America  
Tel: +1. 646. 472. 1516  
dwarfel@aic-allianz.com

#### Jim Hyatt

Head of Aviation, Canada  
Tel: +1. 416. 849. 4544  
jim.hyatt@agcs.allianz.com

DOWNLOAD THE  
AGCS - NORTH AMERICA  
APP TODAY



### About Allianz

As an international financial services company, we offer our 92 million customers worldwide products and solutions in insurance and asset management. Allianz Global Corporate & Specialty is our dedicated brand for corporate, specialty and mid market risks and insures over half of the Fortune 500® companies.