

SALES APPETITE

# Energy & Construction at a glance

Allianz global corporate & specialty (agcs) energy & construction lines of business can serve our clients from initial construction through to the operational phase



## The Business We Write

Coverage	Capacity	Customers
<b>Energy</b>		
Downstream (onshore)	\$200 mn	<ul style="list-style-type: none"> <li>– Refineries</li> <li>– Petrochemicals and chemical plants</li> <li>– Gas works</li> <li>– Terminals and tank farms</li> <li>– Underground storage</li> <li>– Chemical fertilizer plants</li> </ul>
Downstream Mid-Market Stand-alone oil and gas risks emanating from:	\$50 mn	<ul style="list-style-type: none"> <li>– Oil and gas separation</li> <li>– Compressor / pumping stations</li> <li>– Natural gas separation</li> <li>– Pipelines (oil and gas)</li> <li>– Tank farms / storage terminals</li> <li>– BTX extraction</li> <li>– Compounding plastics</li> <li>– Lube plants</li> <li>– Refrigerated LPG storage</li> </ul>
– Small to medium enterprises with asset values or placements from \$50 mn and above		
– Larger conglomerate companies looking to place risks separately from their main programs, at a loss limit		
Midstream	\$200 mn	<ul style="list-style-type: none"> <li>– Transportation by pipeline</li> <li>– Gathering, separation and storage</li> </ul>
<b>Construction</b>		
Direct Physical Loss or Damage <b>Optional</b> Physical Damage coverage can be extended to include loss of income on behalf of a project owner (Delay in Start-up – DSU / Advanced Loss of Profit – ALOP)	Course of Construction Projects – Erection All Risk (EAR) – Contractors All Risk (CAR)	<ul style="list-style-type: none"> <li>– Building &amp; Construction / Infrastructure Projects</li> <li>– Power &amp; Utilities</li> <li>– Heavy Civils</li> <li>– Heavy Industry</li> <li>– Mining</li> <li>– Oil &amp; Gas</li> </ul>
Direct Physical Loss or Damage <b>Optional</b> Physical Damage coverage can be extended to include loss of income on behalf of the plant owner	Operational Risk – Power Business Segment – Mining Business Segment	<ul style="list-style-type: none"> <li>– Power Business (all types of power plants, including renewables)</li> <li>– Mining Business (open pit)</li> <li>– Bridges, roads etc.</li> </ul>

Standard & Poor's

**AA**

A.M. Best

**A+**

## Why brokers and their clients choose Allianz for Engineering and Construction projects

### The world's leading insurer of risks

A depth and breadth of capabilities that are unmatched in the industry.

### Industry leading capacity

A market-leading capacity positions Allianz to lead the largest domestic and international projects.

### End-to-end coverage

Ability to provide a policy term from initial construction through to the operational phase.

### Expert Risk Consulting

Our multi-disciplined team of chartered Engineers and Risk Consultants provide technical expertise and risk management solutions across a wide range of commercial and industrial operations.

### Highly-experienced underwriters

Allianz professionals with the knowledge and skill to find flexible solutions to the challenges brokers and their clients face. Allianz underwriters are able to deploy significant capacity on a global scale.

### Claims: industry leading expertise, recovery services

We field one of the most experienced engineering claims teams in the industry with an established reputation for responsive claims-handling on a worldwide basis, a global network of contacts with local support.

### Coordination between Construction, Marine, Energy

Working with Marine, construction and other Allianz specialists we can provide tailored insurance and risk control programs.

### Additional products and services:

- Alternative Risk Transfer
- Aviation
- Financial Lines
- Liability
- Marine
- Inland Marine
- Multinational Solutions
- Property (including Highly Protected Risk)
- Risk Consulting

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### About Allianz

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