

SALES APPETITE

Marine at a glance

Canada



The Business We Write

Coverage	Capacity	Customers
Global Cargo	\$50mn	Broad appetite, including manufacturers, wholesalers, importers/ exporters, freight forwarders, distributors.
Project Cargo	\$300 mn	Power generation, oil & gas, chemical facilities, bridges, steel mills, LNG plants, solar, wind power, mining, etc.
Transportation Insurance – Inland Marine	\$100 mn	Rolling Stock, Warehouse Legal, Motor Truck Cargo, Shippers Interest and coverages for new transportation risks created by FDA Regulation and Canadian Food Inspection Agency.
Construction – Inland Marine	\$100 mn	Builder's Risk, contractors equipment, and installation for most all construction types and occupancies.
Marine-Related Property – Inland Marine	\$100 mn	Building, contents, business interruption related to marine.

Sample Wins

Coverage	Capacity	Customers
Cargo – Project Cargo	\$404,000	Tunnel Project
Ocean Cargo	\$89,000	Pharma and Biotech
Inland Marine – Motor Truck Cargo	\$205,000	General Carrier for Hire

Standard & Poor's

AA

A.M. Best

A+



Why brokers and their clients choose Allianz for Marine

The largest marine insurer in the world

A depth and breadth of Marine capabilities that are unmatched in the industry.

Broad Marine appetite

A broad portfolio of highly-customizable products and an almost unlimited appetite for complex marine accounts that demand innovative solutions.

Local and global marine expertise

Marine underwriting, claims and loss control experts in 160 countries, including master mariners, marine engineers and supply chain security experts.

Industry-leading capacity

The financial strength to handle the largest Marine risks.

Excellence in claims service

Our approach to claims management goes beyond the standard process to true claims advocacy.

Additional products and services:

- Alternative Risk Transfer
- Aviation
- Energy & Construction
- Liability
- Multinational Solutions
- Property (including Highly Protected Risk)
- Risk Consulting



Inland Marine

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