

SALES APPETITE

# Marine at a glance

Canada



## The Business We Write

Coverage	Capacity	Customers
Global Cargo	\$50mn	Broad appetite, including manufacturers, wholesalers, importers/ exporters, freight forwarders, distributors.
Project Cargo	\$300 mn	Power generation, oil & gas, chemical facilities, bridges, steel mills, LNG plants, solar, wind power, mining, etc.
<b>Transportation Insurance</b> – Inland Marine	\$100 mn	Rolling Stock, Warehouse Legal, Motor Truck Cargo, Shippers Interest and coverages for new transportation risks created by FDA Regulation and Canadian Food Inspection Agency.
<b>Construction</b> – Inland Marine	\$100 mn	Builder's Risk, contractors equipment, and installation for most all construction types and occupancies.
<b>Marine-Related Property</b> – Inland Marine	\$100 mn	Building, contents, business interruption related to marine.

## Sample Wins

Coverage	Capacity	Customers
<b>Cargo</b> – Project Cargo	\$404,000	Tunnel Project
<b>Ocean Cargo</b>	\$89,000	Pharma and Biotech
<b>Inland Marine</b> – Motor Truck Cargo	\$205,000	General Carrier for Hire

Standard & Poor's

**AA**

A.M. Best

**A+**



## Why brokers and their clients choose Allianz for Marine

### The largest marine insurer in the world

A depth and breadth of Marine capabilities that are unmatched in the industry.

### Broad Marine appetite

A broad portfolio of highly-customizable products and an almost unlimited appetite for complex marine accounts that demand innovative solutions.

### Local and global marine expertise

Marine underwriting, claims and loss control experts in 160 countries, including master mariners, marine engineers and supply chain security experts.

### Industry-leading capacity

The financial strength to handle the largest Marine risks.

### Excellence in claims service

Our approach to claims management goes beyond the standard process to true claims advocacy.

### Additional products and services:

- Alternative Risk Transfer
- Aviation
- Energy & Construction
- Liability
- Multinational Solutions
- Property (including Highly Protected Risk)
- Risk Consulting

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