

SALES APPETITE

# Risk Consulting at a glance

At Allianz Risk Consulting, we are dedicated to understanding each client's individual needs and working with them to effectively manage and reduce risk.



## Why brokers and their clients choose Allianz for Risk Consulting

### Highly qualified Risk Consulting professionals

Our specially trained consultants, engineers, auditors and mariners average over 20+ years of experience, many within the industries supported. Professional designations include PE, CFPS, CSP, CPA, ARM, JD, CRM, PMP and Licensed Mariners.

### Focused expertise

Our consultants have backgrounds in the industries we serve so you can rest assured we understand the business challenges and risks clients face.

### Solutions-driven Risk Consulting philosophy

We listen to our clients' needs and provide expert insights to address the most critical risks and improve operations.

### Deep client relationships

We build relationships on trust, collaboration, flexibility and respect. Our team provides the insights you need to proactively address risk and give you peace of mind.

### International network

With over 300 engineers and risk consultants around the globe, we can serve clients at home and abroad. We offer On Site or Remote Consulting Capabilities.

Standard & Poor's

**AA**

A.M. Best

**A+**



## Areas of service

Allianz multi-line risk assessment teams cover the full spectrum of risk management services, from basic hazard and human element reporting, to in-depth analyses of industrial operations and financial exposures. Industrial sectors and risks include:

- Alternative Risk Transfer
- Energy & Construction
- Entertainment
- Financial Lines
- Liability
- Marine
- Middle Market
- Multinational Solutions
- Programs
- Property
- Unbundled Risk Consulting

## Auto

- Safety risk management for fleets associated with manufacturing, hospitality and distribution
- Driver monitoring and vehicle telematics
- DOT requirement and MVR profile reviews
- Safety training resources

## Aviation

- Distinctive risk assessment method suitable for a wide range of activities in the field of airport ground handling operations.
- Assessing the exposures to these operations
- Benchmarking capabilities

## Construction all risk (car)

- Engineering expertise in construction, including large commercial buildings, stadiums, and high rise buildings; heavy civil engineering / infrastructure projects including roads, rail roads, bridges, tunnels, pipe lines, transmission lines, water treatment and waste water treatment projects, etc.

## Energy

### Offshore

- Oil & gas construction projects
- Platforms, semi-submersibles, drillships, FPSOs
- Oil and gas exploration and production, primary separation and transportation

### Onshore

- Oil & gas construction projects
- Pipelines, terminals and tank farms
- Refineries and gas plants
- Petrochemical production plants
- High hazard chemical and fertilizer operations

## Entertainment

- Venue management consulting at live events to assess areas such as emergency response protocols, use of technology and life safety
- Risk assessment for film / TV productions through risk mitigation and safety analysis of stunts, rigging and pyrotechnics
- Guidance on safety training for production personnel through compliance programs structured for remote set locations and sound stages
- Risk solutions through vendor partners that leverage technology to improve venue security and safety
- Consultation on emergency action plans for production sites
- Motor Sport risk exposures and controls analysis capabilities

## Erection all risk (ear)

- Erection of manufacturing and processing operations including:
  - General manufacturing
  - Refining, petrochemical and high hazard chemical production facilities
  - Power generation projects
  - Steel production
  - Dairy operations

## Inland Marine

Expertise evaluating exposures and controls in the following areas

- Transit cargo security
- Builders Risk fire safety and jobsite security / surveillance system evaluations
- Crane, tower and antenna risk evaluations
- Heavy duty mobile equipment risk evaluations
- Motor Truck Cargo / Transportation Terminals
- Contractor's Equipment
- Warehouse Legal Liability
- Warehouse legal liability and Warehouse inspections



## Liability

- Operational Risk Assessment
- Environmental Liability assessments
- Product Liability, Recall, Tampering
- Clinical Trials
- Public (Premises) Liability
- Quality assessments using ISO 9000 equivalent methodology
- Engineering rating methods per industry segment
- Cyber Security
  - Recognize IT systems vulnerabilities and exposures
  - Identify potential business related IT threats
  - Increase cyber security awareness
  - Provide insight on phishing, malware and digital exposures
  - Increase cyber resilience

## Middle Market business

- Risk based consulting solutions developed and delivered by industry experts
- Incident root cause analysis
- Safety training resources
- Streamlined reporting and monitoring of fire protection impairments
- E-Learning for Hot Work management
- Fire protection evaluation, including fire sprinkler system analysis
- Business Continuity management support
- Thermographic imaging capabilities
- Risk Transfer assessments
- Consultation on premises-based liability exposures including slips & falls and security
- Analysis of Product Liability exposures
- Machine guarding assessments
- Environmental health consultation
- Ergonomic assistance
- Return-To-Work guidance

- Safety risk management for fleets associated with manufacturing, hospitality and distribution
- Driver monitoring and vehicle telematics
- DOT requirements and MVR profile reviews

### Mining

- Technical risk assessments of operational surface mines including: methods and hazards, fire and natural catastrophe perils, machinery breakdown, underground mining methods, machinery and perils

### Ocean Marine

Mariner and security experts dedicated to supporting clients in the areas of:

- Transportation analysis
- Supply chain security
- Warehouse inspections
- Vessel suitability surveys and voyage approvals
- Cargo damage surveys and investigations
- Project Cargo (i.e. Ocean or Air)
- Supply Chain Security
- Stow & Securing Surveys
- Shipment notification procedures
  - Handling & securing procedures
  - Packaging standards
- Logistics and Route Analysis

### Power & Utilities

- Risk analysis capabilities in all types of operational power generation facilities (steam turbine, gas turbine, hydro / solar / wind) including assessment of fire and natural catastrophe perils and machinery breakdown

### Premium audit

- Specialty accounting operation responsible for determining the final earned premium for applicable policies
- Classification and scope of operations support for Workers Compensation and General Liability

### Programs

- New program development and risk assessment
- Loss control expertise of targeted markets
- Single point of contact for agency partner

### Property

- Dedicated Account Engineer coordinating client needs globally and providing an annual Stewardship Report outlining previous work efforts and planning future strategies

- Dedicated Consulting Engineering staff providing local expertise and industry specific knowledge
- Quantify risk and loss potentials for property, business interruption, and natural catastrophe exposures
- Business Continuity assessment including review of Business Continuity Planning and Business Impact Analysis support
- Loss control coordination of targeted markets
- Utilization of NFPA or other applicable standards
- Recommend loss prevention and loss minimization measures and strategies
- One version of published risk engineering reports provided to clients, brokers and underwriters
- Analyze and test existing fire protection / detection
- Loss scenario assessments and engineering solutions for positive impact on total cost of risk
- Service offerings customized to meet client needs

For more information please contact:

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### About Allianz

As an international financial services company, we offer our 92 million customers worldwide products and solutions in insurance and asset management. Allianz Global Corporate & Specialty is our dedicated brand for corporate, specialty and mid market risks and insures over half of the Fortune 500® companies.

