

**SALES APPETITE** 

# Energy & Construction at a glance

Allianz Global Corporate & Specialty (AGCS) energy & construction lines of business can serve our clients from initial construction through to the operational phase



## The Business We Write

Coverage	Capacity	Customers
Energy		
Downstream (onshore)	\$200 mn	<ul> <li>Refineries</li> <li>Petrochemicals and chemical plants</li> <li>Gas works</li> <li>Terminals and tank farms</li> <li>Underground storage</li> <li>Chemical fertilizer plants</li> </ul>
Downstream Mid-Market Stand-alone oil and gas risks emanating from:  - Small to medium enterprises with asset values or placements from \$50 mn and above  - Larger conglomerate companies looking to place risks separately from their main programs, at a loss limit	\$50 mn	<ul> <li>Oil and gas separation</li> <li>Compressor / pumping stations</li> <li>Natural gas separation</li> <li>Pipelines (oil and gas)</li> <li>Tank farms / storage terminals</li> <li>BTX extraction</li> <li>Compounding plastics</li> <li>Lube plants</li> <li>Refrigerated LPG storage</li> </ul>
Midstream	\$200 mn	<ul><li>Transportation by pipeline</li><li>Gathering, separation and storage</li></ul>
Construction		
Direct Physical Loss or Damage Optional Physical Damage coverage can be extended to include loss of income on behalf of a project owner (Delay in Start-up – DSU / Advanced Loss of Profit – ALOP)	Course of Construction Projects – Erection All Risk (EAR) – Contractors All Risk (CAR)	<ul> <li>Building &amp; Construction / Infrastructure Projects</li> <li>Power &amp; Utilities</li> <li>Heavy Civils</li> <li>Heavy Industry</li> <li>Mining</li> <li>Oil &amp; Gas</li> </ul>
Direct Physical Loss or Damage Optional Physical Damage coverage can be extended to include loss of income on behalf of the plant owner	Operational Risk  – Power Business Segment  – Mining Business Segment	<ul> <li>Power Business (all types of power plants, including renewables)</li> <li>Mining Business (open pit)</li> <li>Bridges, roads etc.</li> </ul>

Standard & Poor's

AA

A.M. Best

A+

# Why brokers and their clients choose Allianz for Engineering and Construction projects

# The world's leading insurer of risks

A depth and breadth of capabilities that are unmatched in the industry.

## Industry leading capacity

A market-leading capacity positions Allianz to lead the largest domestic and international projects.

#### **End-to-end coverage**

Ability to provide a policy term from initial construction through to the operational phase.

## **Expert Risk Consulting**

Our multi-disciplined team of chartered Engineers and Risk Consultants provide technical expertise and risk management solutions across a wide range of commercial and industrial operations.

## **Highly-experienced underwriters**

Allianz professionals with the knowledge and skill to find flexible solutions to the challenges brokers and their clients face. Allianz underwriters are able to deploy significant capacity on a global scale.

# Claims: industry leading expertise, recovery services

We field one of the most experienced engineering claims teams in the industry with an established reputation for responsive claimshandling on a worldwide basis, a global network of contacts with local support.

# Coordination between Construction, Marine, Energy

Working with Marine, construction and other Allianz specialists we can provide tailored insurance and risk control programs.

# Additional products and services:

- Alternative Risk Transfer
- Aviation
- Financial Lines
- Liability
- Marine
- Inland Marine
- Multinational Solutions
- Property (including Highly Protected Risk)
- Risk Consulting

For more information please contact:

#### Darren Tasker

Tel: +1. 416. 849. 4548 darren.tasker@agcs.allianz.com

## Chris Fancher

Tel: +1.713.821.2998 christopher.fancher@agcs.allianz.com

## Carlos Carillo

Tel: +1.713.877.5570 carlos.carrillo@agcs.allianz.com Abdur Malik

Tel: +1.416.849.4511 abdur.malik@agcs.allianz.com







#### **About Allianz**

As an international financial services company, we offer our 92 million customers worldwide products and solutions in insurance and asset management. Allianz Global Corporate & Specialty is our dedicated brand for corporate, specialty and mid market risks and insures over half of the Fortune 500° companies.