

MIDDLE MARKET

# Middle Market Manufacturing



## **Broad Risk Appetite** for Manufacturing

These appetite guidelines indicate our general risk preferences to help you better qualify mid to large sized opportunities with Allianz. Our primary appetite focus for durable goods manufacturing includes:

- Automotive, Transportation and Aviation parts (non-critical)
- Electric and electrical equipment
- Fabricated metal products
- Furniture & fixtures
- Industrial & commercial machinery
- Plastic products

#### **Coverage Highlights**

Allianz provides solutions across different risk types, offering a comprehensive suite of middle market package products and services for different challenges, including:

- General liability
- Property
- Automobile
- Workers' compensation
- Umbrella/Excess
- Inland marine
- Global ambassador (DIC/DIL)
- Foreign exporters package

#### Why Allianz for Manufacturing?

- Our Middle Market and Middle Market Property Specialist (MMPS) underwriters average more than 20 years of experience and are committed to providing creative, responsive service.
- Product Recall, including reputation, restoration and advertising expense.
  Coverage does not need to be triggered by a government recall.
- Manufacturers' Errors & Omissions with true worldwide coverage
- International capability to write locally admitted policies in over 210 countries
- Risk consulting services including risk transfer assessments, comprehensive safety culture guidance, and innovative return-to-work programs
- Claims specialists with experience managing complex manufacturing claims
- Liability coverage

### **Additional Specialty Coverages**

- Environmental liability
- Aviation
- Ocean cargo
- Professional indemnity
- Directors & officers
- Trade credit offered by sister company, Euler Hermes

Please contact your local underwriter if you have a specific question about our appetite, products or services.

Standard & Poor's

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A.M. Best