

GLOBAL
INDUSTRY
SOLUTIONS

Technology, Media and Telecommunications (TMT)

TMT companies are at the forefront of digital transformation, continually raising the bar by embracing new technologies to drive unparalleled experiences for their customers. However, being at the cutting-edge of innovation presents several challenges...

Evolving markets require evolving solutions

Few industries are moving faster than TMT. It is at the very heart of global innovation, driving technological, societal and economic progress.

Opportunities are immense. Yet with such rapid pace of change comes risk, complexity, heightened regulative scrutiny and increasingly global exposure.

At Allianz Global Corporate & Specialty, we are here to support the TMT sector with an industry solution that moves with the market. By balancing our expertise in emerging and unique exposures with traditional risks, we're able to provide bespoke, flexible policies that meet the needs of the moment.

We appreciate that every request is different. That's why we have established a **specialist team of risk consultants, underwriters and claims experts with industry understanding** that are ready to discuss your pain points.

Our teams are located around the world, **combining local service with global reach**, and serving all types of TMT risk.

Adopting a **simple and transparent** approach based on communication, our aim is to provide exemplary service through a single point of contact.



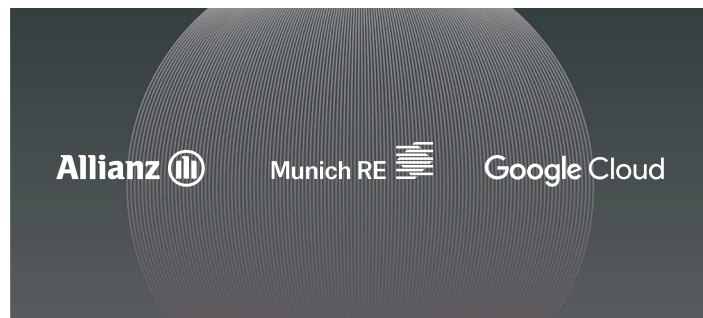


Benefits:

- ✓ **Single point of contact:** delivers quick and efficient results, straightforward explanations, no wasted time – for a smooth and successful partnership.
- ✓ **Holistic approach:** our team of experts craft a variety of products for specialists in technology, media, telecommunications and more.
- ✓ **Strong client relationships:** client-centric deal and servicing teams deliver comprehensive solutions across geographies and risk.
- ✓ **Alternative Risk Transfer:** tailor-made solutions for unique challenges that can be customized down to the finest detail, as an alternative to traditional business insurance.
- ✓ **Underwriting teams:** with thorough industry expertise, our underwriters identify and develop solutions for specific challenges our customers face.
- ✓ **Global claims experts:** lead complex claims through a dedicated “single point of accountability” manager.
- ✓ **Risk consultant engineers:** experienced specialists from a wide range of technical and scientific disciplines provide in-depth analysis.
- ✓ **Centrally coordinated global insurance programs:** respond to cross-border exposures and regulatory/fiscal frameworks.

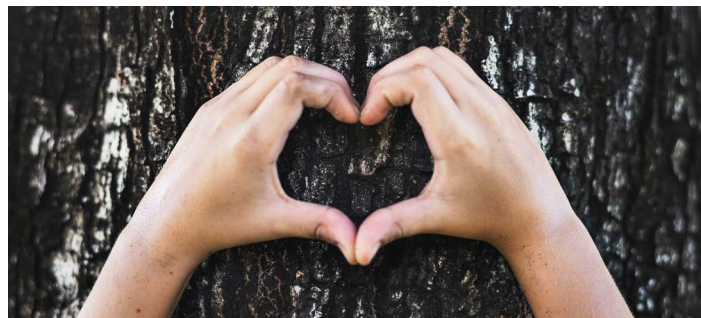
AGCS’s innovative solutions

Our strategy aligns with your innovation. As TMT companies continue to push the boundaries of what’s possible, AGCS moves with them, bringing transformative services, products and solutions to market.



Cloud Protection +

Google Cloud, Munich Re and AGCS have partnered to help enterprise customers procure access to Cloud Protection +. This industry-first commercial cyber insurance product is specifically designed for Google Cloud customers, offering first party and liability cyber coverage.



ESG approach

AGCS continues to develop multiple instruments to integrate Environmental, Social, and Governance considerations into our underwriting activities and insurance. As a true partner to our clients and brokers, we deliver the ESG Risk Briefing series to provide a better understanding of the impact of new and emerging risks on our clients.

Top 5 Industry Risks



Top 5 Technology Risks

1. Cyber incidents
2. Business interruption
3. Pandemic outbreak
4. New technologies
5. Changes in legislation and regulation



Top 5 Media Risks

1. Pandemic outbreak
2. Business interruption
3. Cyber Incidents
4. Loss of reputation or brand value
5. Changes in legislation and regulation



Top 5 Telecommunications Risks

1. Business interruption
2. Cyber incidents
3. Critical infrastructure blackouts
4. Pandemic outbreak
5. New technologies

Our Appetite



Our Appetite in Technology

- Hardware Services (Incl. Manufacturing, Semi- conductor, etc.)
- Software & IT professional services
- Data services



Our Appetite in Media

- Media
- Broadcasting
- Social media



Our Appetite in Telecommunications

- Telecom carriers
- Network operators
- Communications services providers
- Virtual service providers

The 1 minute dialogue

- ▶ Cybercrime threatens to outpace society's ability to manage and respond to it.
- ▶ The Covid crisis has created new demands for functionalities and improved service offerings from technology and telecoms providers.
- ▶ Investor activism and ESG (environmental, social and governance) will be one of the hot test issues facing the sector in the next few years.
- ▶ Robust and resilient operations will be essential to navigate the increasingly interconnected risk landscape.

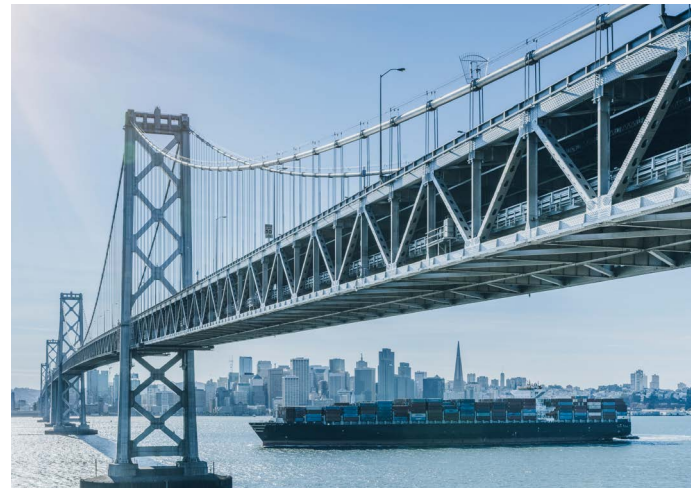


About Allianz

As an international financial services company, we offer our **92 million customers** worldwide products and solutions in insurance and asset management. Allianz Global Corporate & Specialty is our dedicated brand for corporate, specialty and mid-market risks, and insures over half of the Fortune 500® companies.

About AGCS

As a leading Allianz brand, Allianz Global Corporate & Specialty (AGCS) is part of **one of the world's strongest financial services groups**. With that, we develop tailor-made risk management solutions for clients in more than **200 countries** and territories worldwide.



For more information please contact:



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