Group financial results 2Q 2024

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Munich
August 8, 2024

Content/topics

Allianz

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Glossary

Disclaimer

Note: Due to rounding, numbers presented may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

Allianz

Summary – fully on track for 2024 outlook

Facts and figures 6M 2024 (EUR)

91.0bn +6.4% Total business volume	**7.9bn** +5.3% Operating profit	**14.8bn** **+/- 1bn** OP outlook 2024
5.0bn +7.7% Shareholders' core net income	**206%**[1] Target: ≥ 180% Solvency II ratio	**1bn + 0.5bn** Extension of share buy-back volume in 2024

1) Based on quarterly dividend accrual. For further details, please refer to page 11

Allianz

“We secure your future” – our purpose in action

Impact – floodings Southern Germany

11.5k
claims notifications estimated

EUR 25k
average claim

+46%[1]
increase in workload

EUR 292mn[2]
current loss estimate

Response – Allianz at its best

600
claims assessors deployed

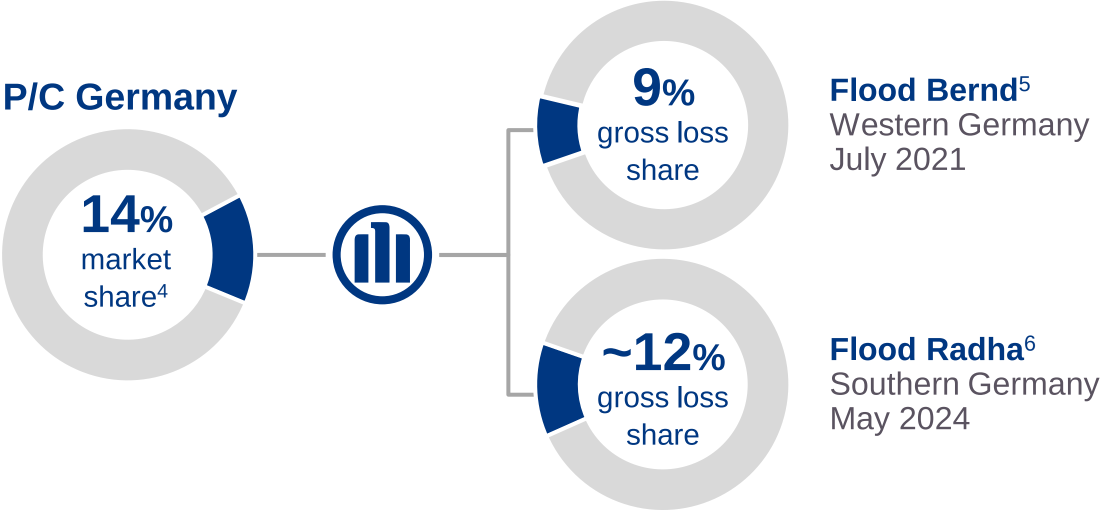
6,700
air-dryers provided

1 day
until 1st loss assessment

2 weeks
to inspect all urgent claims

4.72 out of 5 stars[3]
excellent customer feedback

U/w & claims capabilities mitigate impact



Superior Cat modeling
Higher predictive ability of AZ model vs. market

Powerful real time risk evaluation
Granular zoning for all perils, based on multiple data sources, incl. AZ RE

Pro-active loss prevention
SMS warnings sent to clients; First mover in assessing claims

1) Daily workload Monday 03.06.24 vs. Monday the week before
2) Current gross loss estimate AZ Germany
3) VoC (voice of the customer) feedback in claims for 2Q 2024.
For comparison: VoC feedback in claims for 1Q 2024 at 4.70 out of 5 stars

4) Germany P/C - property market share of Allianz Germany (excl. AGCS, AZ Direct)
5) Total insured loss at EUR ~8.8bn (Source GDV)
6) Total insured loss estimated at EUR ~2.5bn (derived from GDV, Aon and Moody’s estimates)

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Continued business portfolio optimization

Freeing up capital …
Sale of US mid-corp and entertainment business

… investing in structural growth markets
Acquisition[2] of Income Insurance Singapore

Market rank	> #20
GPW	USD ~1.7bn
Reserves	USD ~2bn
Tot. consideration[1]	USD 1.4bn

Limited opportunities to grow business into leadership position

Disposal

Active portfolio management

Investment

Market rank[3]	#1 P/C, #3 Health, #6 Life
GPW	EUR ~2.6bn
Target RoI	Double-digit in the mid-term
Consideration[2]	EUR ~1.5bn

Market leader with wide ranging synergies across products and capital efficiency, diversifies Asian franchise

1) The cash payment from Arch (USD 450mn), together with an estimated USD 1.0bn of Allianz capital release, is expected to result in USD 1.4bn of total transaction value for Allianz Group
2) Acquisition of at least 51% of Income Insurance Limited at SGD 2.2bn (EUR 1.5bn) purchase price (F/X EUR/SGD 1.46). General offer made by Allianz in July 2024 is subject to regulatory approval
3) Sources – P/C: Singapore Insurance Fund only (based on MAS returns of top 10 insurers); Health: based on MAS returns of top 10 insurers (business for individual medical expenses); Life: based on MAS returns of top 10 insurers

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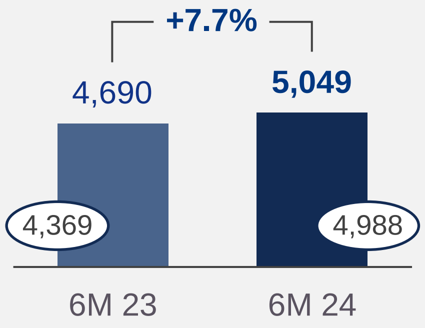
Group 6M: sustained strong momentum

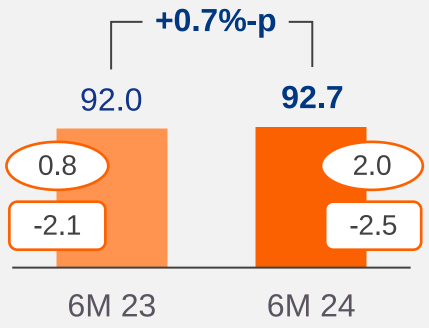
Group	Property-Casualty	Life/Health	Asset Management
Total business volume 6M 24 in EUR bn (internal growth vs. prior year in %)			
91.0 (+7.5%)	**44.8** (+8.1%)	**42.7** (+7.2%)	**4.0** (+4.9%)
Operating profit 6M 24 in EUR mn (vs. prior year in %)			
7,911 (+5.3%)	**3,981** (+3.3%)	**2,705** (+7.3%)	**1,516** (+6.3%)

Shareholders' core net income
(in EUR mn)



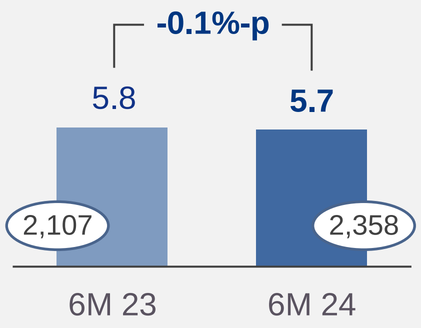
Shareholders' net income

Combined ratio
(in %)



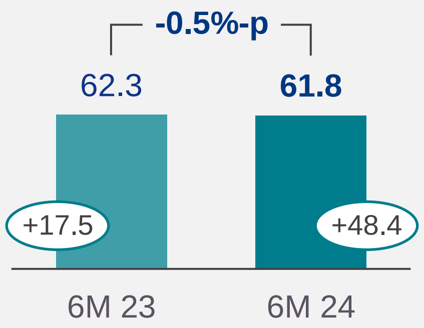
NatCat impact
Run-off ratio

New business margin
(in %)



VNB (EUR mn)

Cost-income ratio
(in %)



3rd party net flows (EUR bn)

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Group 6M: sustained strong momentum

Comments

- **Strong internal growth of 7.5%**
  Internal growth in P/C at 8.1%, L/H at 7.2% and AM at 4.9%. Consolidation (-0.1%) and F/X (-1.0%) lead to total business volume growth of 6.4%.
- **Operating profit at 53% of FY outlook midpoint**
  All operating business segments with operating profit growth. Group operating profit 7% above run-rate for FY outlook midpoint. Operating profit outlook for 2024 confirmed at EUR 14.8bn, plus or minus EUR 1bn.
- **S/h core net income up 7.7% to EUR 5.0bn**
  Higher OP (Δ EUR +0.4bn) and better non-operating result (Δ EUR +0.6bn). Higher taxes (Δ EUR -0.4bn, mainly due to normalization of tax rate) and lower reconciliation for s/h net income and s/h core net income (Δ EUR -0.3bn).
- **Core EPS increases 10.2% to EUR 12.57**
  Core EPS at 50% of FY midpoint target of EUR 25.
- **Core RoE (annualized) improves by 1.4%-p to 17.5%**
- **EUR 1bn share buy-back executed by July**
  3.8mn shares acquired by the end of July 2024 representing 1.0% of issued capital. As of 2Q 2024 number of shares issued at 391.7mn and number of shares outstanding at 388.0mn.
- **P/C – EUR 4.0bn operating profit at excellent level**
  Internal growth strong at 8.1%. OP at 55% of FY outlook midpoint, 3% above PY despite higher NatCat.
- **L/H – strong performance**
  Operating profit at 52% of FY outlook midpoint. Normalized CSM growth strong at 3.1% YTD. NBM at healthy level of 5.7%. VNB increases by 12.0% to EUR 2.4bn.
- **AM – 3rd party net inflows strong at EUR 48bn**
  EUR 1.5bn operating profit at 49% of FY outlook midpoint, up 6%, driven mainly by higher AuM driven revenues. EUR 2.3tn total AuM, EUR 1.8tn 3rd party AuM.
- **Corporate & Other – better than expected**
  Operating loss of EUR -291mn (Δ EUR -4mn) at 36% of FY outlook midpoint.

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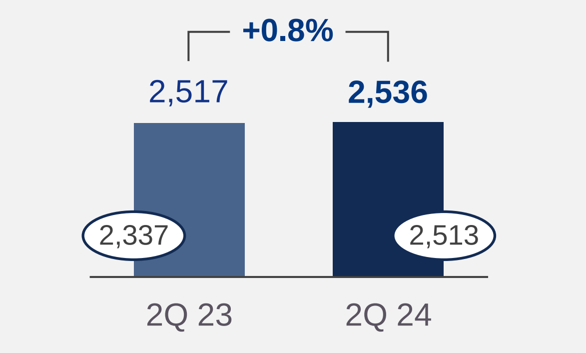
Group 2Q: profitability at very good level

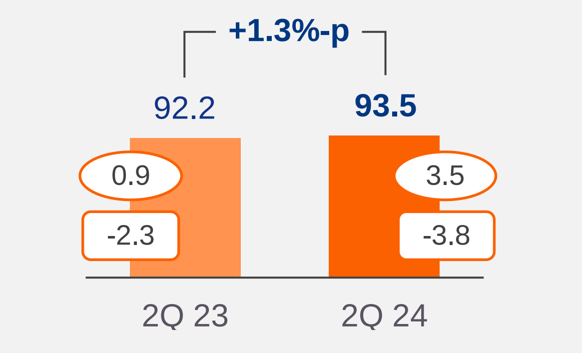
Group	Property-Casualty	Life/Health	Asset Management
Total business volume 2Q 24 in EUR bn (internal growth vs. prior year in %)			
42.6 (+8.8%)	**19.3** (+10.5%)	**21.5** (+7.7%)	**2.0** (+4.4%)
Operating profit 2Q 24 in EUR mn (vs. prior year in %)			
3,926 (+3.8%)	**1,915** (-3.4%)	**1,379** (+14.7%)	**742** (+5.6%)

Shareholders' core net income
(in EUR mn)



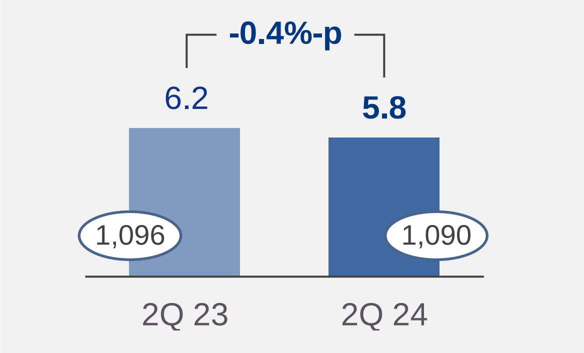
Shareholders' net income

Combined ratio
(in %)



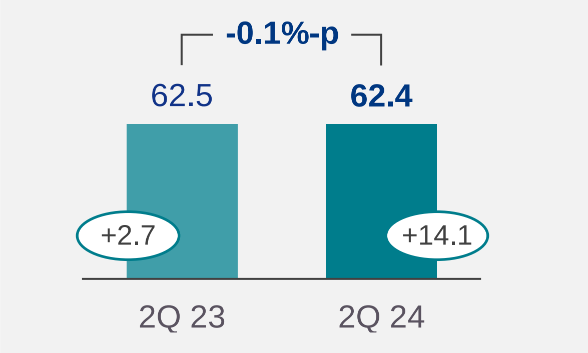
NatCat impact
Run-off ratio

New business margin
(in %)



VNB (EUR mn)

Cost-income ratio
(in %)



3rd party net flows (EUR bn)

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Group 2Q: profitability at very good level

Comments

- **Strong internal growth of 8.8%**
  Internal growth in P/C at 10.5%, L/H at 7.7% and AM at 4.4%. Consolidation (-0.3%) and F/X (-0.9%) lead to total business volume growth of 7.6%.
- **Operating profit up 3.8% to EUR 3.9bn**
  Group operating profit 6% above run-rate for FY outlook midpoint. Good performance across all segments.
- **S/h core net income slightly up to EUR 2.5bn**
  Higher OP (Δ EUR +0.1bn) and better non-operating result (Δ EUR +0.3bn). Higher taxes (Δ EUR -0.3bn, mainly due to normalization of tax rate) and lower reconciliation for s/h net income and s/h core net income (Δ EUR -0.2bn).
- **P/C – strong underlying performance**
  Excellent internal growth of +10.5% benefiting from high rate change. OP at EUR 1.9bn, thereby 3% below prior year due to lower insurance service result. CR in 2Q in line with FY outlook midpoint despite elevated NatCat & weather losses, as well as one large loss event. Strong underlying loss ratio and very good expense ratio.
- **L/H – operating profit excellent at EUR 1.4bn**
  CSM release of EUR 1.2bn in line with expectations. Normalized CSM growth good at 1.3%. NBM at healthy level of 5.8%. Supported by new business sales growth of 6.5% VNB is stable at EUR 1.1bn (-0.5%). Prior-year new business includes large Allianz Re contract.
- **AM – very good 3rd party net inflows of EUR 14bn**
  EUR 742mn operating profit, up 6%, driven by higher asset base and corresponding revenues. EUR 2.3tn total, EUR 1.8tn 3rd party AuM.
- **Corporate & Other – better than expected**
  Operating loss of EUR -112mn (Δ EUR -1mn) at 14% of FY outlook midpoint.

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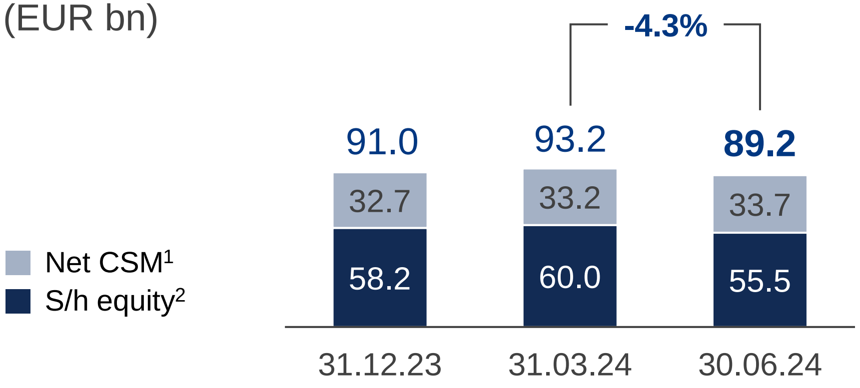
Group: strong solvency II ratio at 206%

Comprehensive s/h capital

(EUR bn)

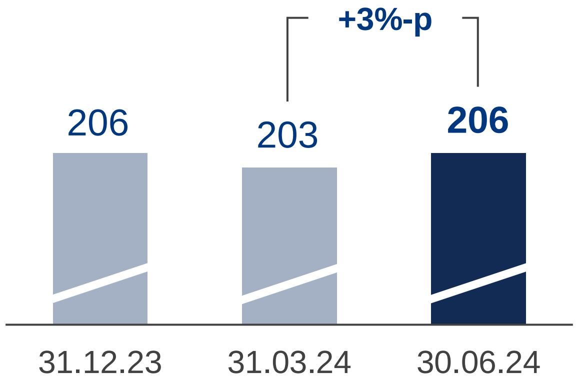


S/h equity – sensitivities

Equity markets	+30%	+4%
	-30%	-5%
Interest rate SII non-parallel	+50bps	-0%
	-50bps	+0%
Credit spread +50bps	on gov. bonds	-1%
	on non-gov. bonds	-1%

SII capitalization[3]

(%)



SII capitalization – sensitivities

Equity markets[4]	+30%	+10%-p
	-30%	-14%-p
Interest rate SII non-parallel	+50bps	+2%-p
	-50bps	-4%-p
Credit spread +50bps	on gov. bonds	-5%-p
	on non-gov. bonds	+0%-p

1) Net CSM of P/C and L/H segments
2) For 31.12.23, s/h equity EUR 0.2bn lower than previously reported due to a reclassification of certain minority interests
3) Based on quarterly dividend accrual; additional accrual to reflect FY dividend would impact solvency ratio by -6%-p as of 30.06.24
4) For SII ratio, if stress applied to traded equities only, sensitivities would be +3%-p/-2%-p for a +/-30% stress

Allianz

Group: strong solvency II ratio at 206%

Comments

- **Comprehensive shareholders' capital**
  In 2Q 2024, shareholders' equity decreases by EUR 4.5bn. Main drivers:
  - \+ EUR 2.5bn shareholders' net income
  - \+ EUR 0.2bn F/X
  - – EUR 5.4bn dividend payment
  - – EUR 1.0bn net OCI
  - – EUR 0.7bn impact of share buy-back announced in February 2024.

  Net CSM up due to good normalized CSM growth in L/H.

- **Solvency II sensitivities**
  Sensitivities broadly unchanged compared to 1Q 2024. In a combined stress scenario, we estimate an additional impact due to cross effects of ~-1%-p compared to the sum of the individual sensitivities.

- **Solvency II ratio**
  Increase by 3%-p from 203% to 206%. Major drivers:
  - \+ 7%-p organic capital generation (+2%-p after tax and quarterly dividend accrual)
  - – 2%-p capital management/management actions: largely due to quarterly dividend accrual, partially offset by favorable impact from management actions
  - – 2%-p tax/other mainly driven by taxes.

  Negligible impact from markets and regulatory/model changes.

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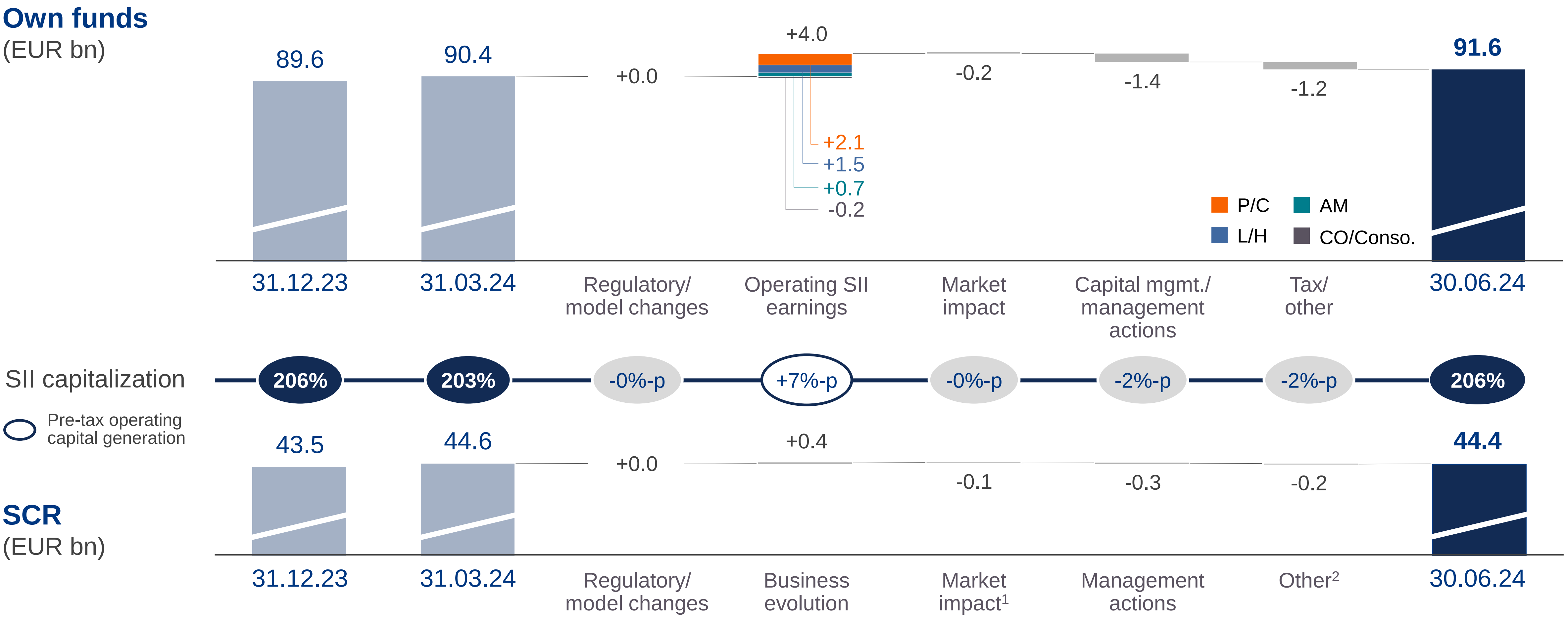
Group: 7%-p capital generation



1) Including cross effects and policyholder participation
2) Other effects on SCR include diversification effects

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Group: 7%-p capital generation

Comments

- **+7%-p SII capital generation pre tax/dividend**
  +2%-p capital generation after tax and quarterly dividend accrual, a very good level given growth-related capital requirements.
- **Operating SII earnings**
  Excellent at EUR +4.0bn, a quarterly all-time high overall and in P/C. Earnings are in line with or close to IFRS results.
- **Regulatory/model changes and market impact**
  Negligible movements.
- **Capital management/management actions**
  -2%-p impact driven by dividend accrual for 2Q 2024, partially offset by favorable impact from management actions.
- **Tax/other**
  -2%-p impact mainly driven by taxes.
- **Outlook**
  FY 2024: We continue to anticipate +6%-p to +8%-p net operating capital generation in line with new payout policy.

  3Q 2024: The AGCS transaction in the U.S., announced in April 2024, is expected to have an impact of up to +2%-p on the SII ratio. The redemption of subordinated debt announced on August 1 will lower the SII ratio by -1%-p. The extension of the total volume of share buy-backs in 2024 by EUR 0.5bn is expected to decrease the SII ratio by -1%-p.

  4Q 2024/1Q 2025: The acquisition of a majority stake in Income Insurance Limited is expected to have an impact of -3%-p to -4%-p.

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P/C: excellent internal growth

(EUR mn)		Total business volume			Rate change on renewals	
		2Q 24	Total growth Δ p.y.	Internal growth Δ p.y.	6M 24	12M 23
	Total P/C segment	**19,278**	**+9.4%**	**+10.5%**	**+7.3%**	**+7.1%**
Selected OEs	Germany	2,573	+8.7%	+8.7%	+7.5%	+6.6%
	United Kingdom	1,402	+8.1%	+6.2%	+22.7%	+18.4%
	France	1,139	+6.3%	+6.3%	+9.8%	+8.2%
	Italy	1,436	+24.9%	+10.7%	+4.7%	+5.4%
	Australia	1,486	+13.0%	+13.3%	+10.6%	+9.3%
	Central Europe	1,116	+6.5%	+7.5%	+6.5%	+7.1%
	Spain	756	+12.2%	+12.2%	+8.0%	+8.3%
	Latin America	738	+0.7%	+28.4%	n.a.	n.a.
	Switzerland	285	+4.8%	+4.3%	+3.1%	+2.1%
Global lines	AGCS[1]	2,230	+7.0%	+6.2%	+4.1%	+6.4%
	Allianz Partners	2,302	-0.6%	-4.6%	+5.5%	+6.4%
	Allianz Trade	994	+2.3%	+2.6%	-0.8%	-1.6%

1) Excluding fronting & captives, providing a better reflection of AGCS' underlying business performance

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P/C: excellent internal growth

Comments

- **Internal growth at 10.5%**
  Internal growth driven by price (+7.2%), volume (+2.9%), and service fees (+0.4%). Consolidation (+0.6%, mainly from Italy) and F/X (-1.6%) lead to total growth of +9.4%. Internal growth in retail[1] at +12%, in commercial at +9%. Hyperinflation countries impact internal growth by ~+3%-p. Rate change on renewals at 7.3%, mainly driven by motor retail (+14%). Insurance revenue increases +9.0%.
- **Germany – all lines of business with higher top-line**
  Double-digit growth in motor from price and volume effects. Rate change remains strong driven by motor and property.
- **UK – growth driven by positive price effect**
  Higher top-line in MidCorp and motor retail.
- **France – growth accelerates**
  Retail and commercial lines support higher top-line.
- **Italy – motor business main contributor**
  Internal growth driven by positive price and volume effects. Total growth benefits from Incontra and Tua consolidation.
- **Australia – double-digit growth in retail and commercial**
  Positive price and volume effects support strong growth.
- **Central Europe – Czech Republic and Poland main contributors**
- **Spain – excellent growth from rate changes and good NB sales**
  Top-line up across all lines. Very good growth in motor retail driven by price effect, strong new business and lower churn.
- **Switzerland – growth driven by motor and MidCorp**
- **AGCS[2] – rate momentum stable versus 1Q 2024**
  Good new business in ART (Alternative Risk Transfer), construction and marine.
- **Allianz Partners – internal growth driven by lower volume**
  Continued portfolio cleaning in health. Total growth supported by internal portfolio transfer from L/H segment.
- **Allianz Trade – good retention and new business**
  Higher top-line in surety as well as good new business and customer retention in trade credit insurance, partly offset by reduction in insured volumes due to lower policyholders' turnover.

1) Including SME and Fleet
2) Excluding fronting & captives, providing a better reflection of AGCS' underlying business performance

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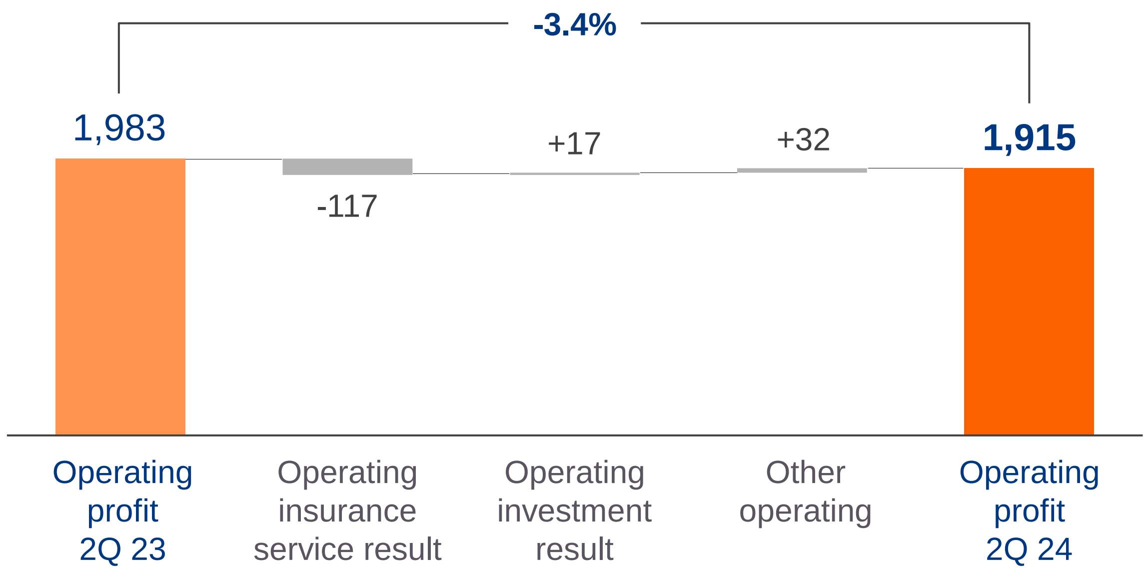
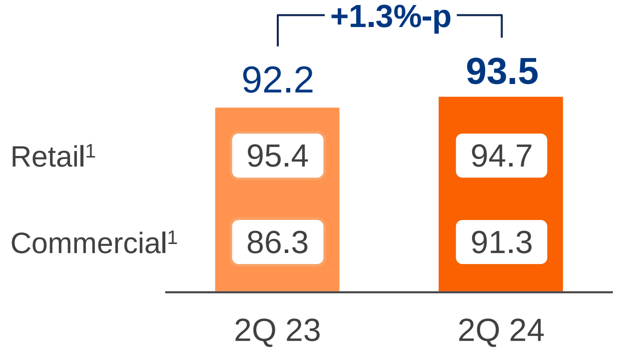
P/C: OP at 26% of FY outlook midpoint

Operating profit drivers
(EUR mn)



2Q 24	**1,203**	**725**	**-14**
2Q 23	1,320	708	-45

Combined ratio
(in %)



	2Q 23	2Q 24
Loss ratio[2]	67.4%	**69.2%**
t/o NatCat impact	0.9%	3.5%
t/o run-off ratio	-2.3%	-3.8%
Expense ratio	24.8%	**24.2%**
Revenue basis		
Insurance revenue (EUR bn)	16.9	**18.4**

1) Retail including SME and Fleet; Commercial including large Corporate, MidCorp, credit insurance, internal and 3rd party R/I
2) Reinsurance ratio: 3.2% in 2Q 23, 4.2% in 2Q 24

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P/C: OP at 26% of FY outlook midpoint

Comments

- **Underlying performance strong**
  OP decreases 3% driven by lower insurance service result, while investment and other results both slightly improve.
  CR in 2Q in line with FY outlook midpoint despite elevated NatCat & weather losses, as well as one large loss event.
  Strong underlying LR, very good ER and higher run-off result.
- **NatCat and weather – elevated**
  NatCat impact of EUR 642mn/3.5%, above prior year (EUR 159mn/0.9%) and normalized expectation of ~3%, driven by floods in Southern Germany (EUR -0.3bn) and several smaller/mid-sized events. Weather-related losses (within attritional LR) also above prior-year level.
- **Attritional LR impacted by a large loss, underlying strong**
  Undiscounted attritional LR at 72.4%, above 2Q 2023 (Δ +0.9%-p), due to large loss from riots in New Caledonia (~1.4%-p). Adjusted for this event, undiscounted attritional LR at 71.0%, below 2Q 2023 (71.5%) and 1Q 2024 (71.6%). Discounting benefit at -2.8% stable vs. prior year (Δ -0.1%-p), and (discounted) attritional LR at 69.6% (Δ +0.8%-p).
- **Expense ratio excellent**
  Better ER driven by lower admin expenses.
- **Run-off – above prior year**
  Run-off at -3.8%, of which -0.7%-p from release of risk adjustment, above 2Q 2023 (Δ -1.5%-p). Run-off in 6M 2024 at -2.5%.
- **Combined ratio by customer segment**
  CR in retail (incl. SME & fleet) improves -0.8%-p, despite higher NatCat & weather-related losses (Δ +3.6%-p). Main driver is better CR in motor (93.9%/Δ -5.2%-p). CR in commercial (91.3%) above 2Q 2023, due to NatCat & weather as well as impact from large loss in New Caledonia. MidCorp CR at 89.2%.
- **6M 2024 – OP at 55% of FY outlook midpoint**

P/C segment	**6M 2023**	**6M 2024**	**Δ**
Attritional LR (%)	68.5	68.8	+0.3%-p
t/o discounting impact (%)	*-3.1*	*-3.2*	*-0.1%-p*
NatCat impact (%)	0.8	2.0	+1.1%-p
Run-off ratio (%)	-2.1	-2.5	-0.4%-p
Expense ratio (%)	24.8	24.4	-0.4%-p
Combined ratio (%)	**92.0**	**92.7**	**+0.7%-p**
Operating profit (EUR mn)	**3,855**	**3,981**	**+3.3%**

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P/C: operating profit strong at EUR 1.9bn

(EUR mn)		Operating profit		Combined ratio		NatCat impact	
		2Q 24	Δ p.y.	2Q 24	Δ p.y.	2Q 24	Δ p.y.
	Total P/C segment	**1,915**	**-3.4%**	**93.5%**	**+1.3%-p**	**3.5%-p**	**+2.5%-p**
Selected OEs	Germany	132	-66.3%	99.8%	+9.5%-p	14.1%-p	+9.8%-p
	United Kingdom	109	+69.2%	93.8%	-3.0%-p	0.1%-p	+0.1%-p
	France	131	-2.7%	93.5%	-0.9%-p	1.7%-p	+1.7%-p
	Italy	173	+35.6%	90.3%	-1.3%-p	0.0%-p	-2.2%-p
	Australia	166	n.m.[2]	87.8%	-10.6%-p	4.2%-p	+4.2%-p
	Central Europe	149	+3.8%	88.9%	-0.6%-p	1.5%-p	+1.4%-p
	Spain	51	+27.0%	95.5%	+0.1%-p	0.0%-p	0.0%-p
	Latin America	98	+70.4%	94.4%	-6.2%-p	1.7%-p	+1.7%-p
	Switzerland	84	+13.5%	87.8%	-0.7%-p	1.6%-p	+1.2%-p
Global lines	AGCS[1]	266	-4.0%	89.9%	+1.6%-p	4.2%-p	+5.0%-p
	Allianz Partners	83	-2.8%	96.3%	+1.5%-p	0.0%-p	0.0%-p
	Allianz Trade	188	+5.2%	81.4%	+2.7%-p	-	-

1) Excluding fronting & captives, providing a better reflection of AGCS' underlying business performance. OP identical under both views
2) In 2Q 23 OP for Australia was at EUR +26mn (Δ +140mn)

Allianz

P/C: operating profit strong at EUR 1.9bn

Comments

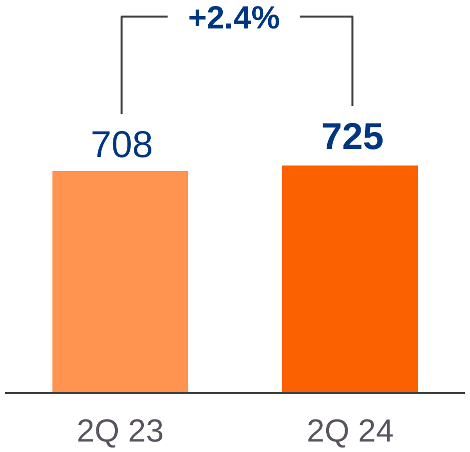
- **Germany – impacted from several weather events**
  Positive trend in undiscounted attritional LR and ER, overcompensated by high NatCat.
  Impact from floods in Southern Germany at EUR -0.3bn.
- **UK – better profitability in motor and non-motor retail**
  CR improves due to lower undiscounted attritional LR.
- **France – solid performance**
  Higher insurance service result driven by retail lines, offset by lower investment result.
- **Italy – CR on very good level**
  OP driven by strong performance in motor retail and SME as well as consolidation of Incontra and Tua portfolios.
- **Australia – excellent profitability**
  Strong improvement in attritional LR due to price actions and claims measures as well as better run-off experience.
- **Central Europe – operating profit on very good level**
- **Spain – CR remains stable**
  Better ER offset by higher LR due to less favorable run-off.
- **LatAm – positive trend continues**
  Better performance in Brazil with CR of 93.1% main driver.
- **Switzerland – profitability on very good level**
  Higher NatCat and weather-related claims more than offset by favorable run-off result.
- **AGCS[1] – CR strong, but above prior year**
  Good underlying performance, higher NatCat losses.
- **Allianz Partners – solid operating profit**
  OP broadly stable despite increased IT spend with higher CR offset by better service and fee result.
- **Allianz Trade – very good performance**
  OP up 5% due to better insurance service, investment, and other results. Change in CR vs. prior year impacted by methodological adjustment versus 2023 (no impact on bottom line).

1) Excluding fronting & captives, providing a better reflection of AGCS' underlying business performance. OP identical under both views

Allianz

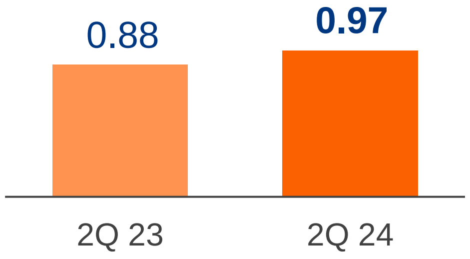
P/C: investment result on very good level

Operating investment result
(EUR mn)

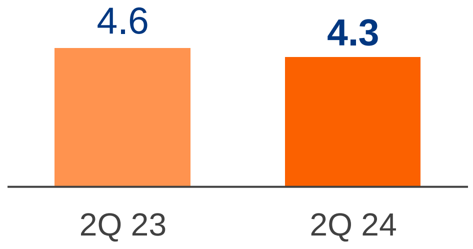


Interest & similar income[1]	1,067	**1,290**	+223
Interest accretion	-183	**-346**	-163
Valuation result & other[2]	-176	**-218**	-42

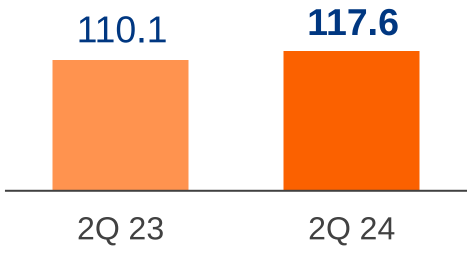
Current yield
(debt securities, in %)



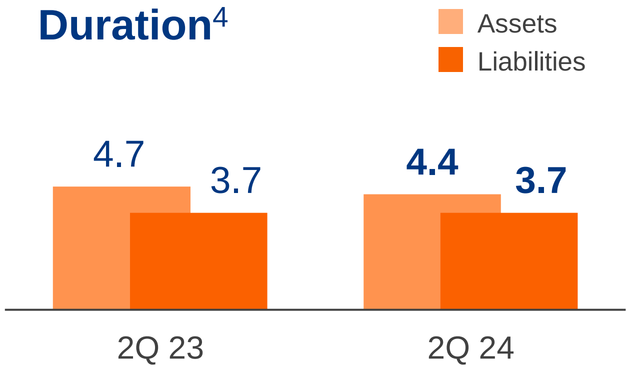
Economic reinvestment yield
(debt securities, in %)



Total average asset base[3]
(EUR bn)



Duration[4]



1) Net of interest expenses
2) Other comprises realized gains/losses, investment expenses, F/X gains/losses on insurance assets/liabilities and other
3) Asset base includes health business France
4) Solvency II duration

Allianz

P/C: investment result on very good level

Comments

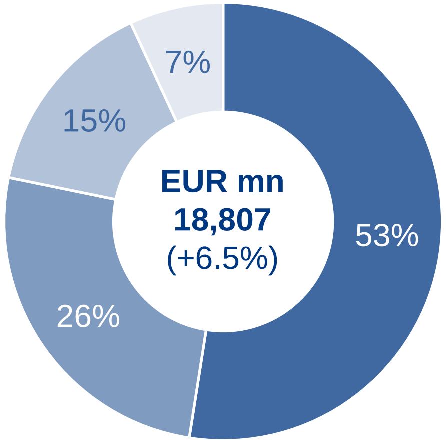
- **Interest & similar income**
  Income from debt and cash main driver, due to favorable interest rate environment and higher average asset base. Income from funds and equities also above prior-year level.
- **Interest accretion – in line with expectations**
  Interest accretion on loss reserves above prior year mainly due to higher interest rates.
  Interest accretion for 6M 2024 at EUR -709mn, representing 59% of FY outlook (EUR ~-1.2bn), thereby fully in line with expected intra-year seasonal pattern.
- **Valuation result and other**
  Valuation result and other worsen mainly due to F/X result net of hedges. Valuation and other result for 6M 2024 at EUR -386mn broadly in line with normalized expectation.
- **Economic reinvestment yield (debt securities)**
  Economic reinvestment yield strong at 4.3%, thereby slightly below prior-year, but stable vs. 1Q 2024.

Allianz

L/H: value of new business strong at EUR 1.1bn

(EUR mn)	PVNBP		New business margin		Value of new business	
	2Q 24	Δ p.y.	2Q 24	Δ p.y.	2Q 24	Δ p.y.
Total L/H segment	**18,807**	**+6.5%**	**5.8%**	**-0.4%-p**	**1,090**	**-0.5%**
Germany Life	4,715	+35.6%	4.8%	-1.1%-p	227	+9.8%
USA	5,137	-4.0%	6.3%	-0.1%-p	322	-5.3%
Italy	3,419	+11.1%	3.7%	+0.3%-p	126	+22.6%
France	1,045	+14.5%	4.0%	-1.6%-p	41	-18.5%
Asia-Pacific	1,744	+20.6%	10.0%	+1.0%-p	175	+33.9%
Germany Health	793	+34.3%	5.5%	-0.0%-p	44	+34.2%
Central Europe	407	+7.5%	10.3%	+1.1%-p	42	+20.6%

PVNBP by LoB



	NBM
Capital-efficient products	5.3%
Unit-linked w/o guarantees	4.1%
Protection & health	10.9%
Guaranteed savings & annuities	5.2%

Allianz

L/H: value of new business strong at EUR 1.1bn

Comments

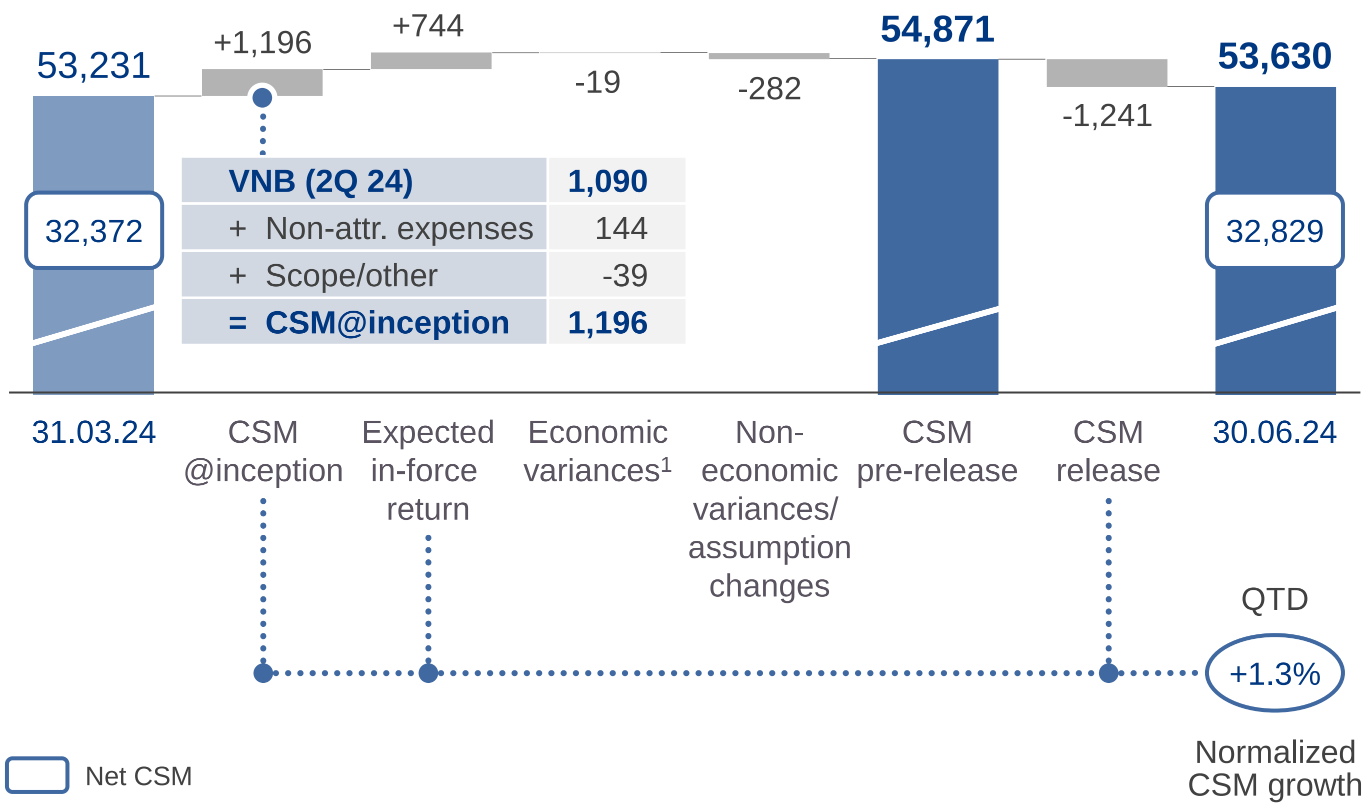
- **Value of new business strong at EUR 1.1bn**
  Good new business sales growth offsets slightly lower margin. Share for capital-efficient products in VNB at 48%, 27% for Protection & health and 18% for UL w/o guarantees.
- **PVNBP grows by 6.5%**
  Good sales momentum across most operating entities. Adjusted for one large Allianz Re contract in the previous year PVNBP is up 14.7%. Sales performance driven by Germany Life (EUR +1.2bn), Italy (EUR +0.3bn) and Asia-Pacific (EUR +0.3bn). Share of preferred lines at 93%.
- **New business margin continues at attractive level**
  NBM well above our target level of 5%.
- **Economic reinvestment yield (debt securities) at 4.5%**
  Reinvestment yield slightly down to 4.5% from 4.8% for 12M 2023.
- **Germany Life – sales increase**
  Sales supported by strong demand for products with a shorter duration. Share of preferred lines in VNB at 89%.
- **USA – strong sales performance**
  Strong underlying growth almost fully compensates for successful sales campaign in the prior year. Favorable market conditions allow for attractive product features. NBM excellent at 6.3%.
- **Italy – strong demand in preferred lines**
  VNB driven by higher sales of UL and capital-efficient products as well as a business mix shift towards higher margin products.
- **France – strong sales growth**
  Sales growth is offset by decrease in NBM from shorter duration expectations.
- **Asia-Pacific – 3rd largest contributor to VNB**
  VNB accounts for 16% of overall VNB. Strong sales momentum across most OEs with highly attractive margins. All lines of business with NBM >5%.

Allianz

L/H: normalized CSM growth good at 1.3%

Contractual service margin

(EUR mn)



VNB (2Q 24)	**1,090**
+ Non-attr. expenses	144
+ Scope/other	-39
= CSM@inception	**1,196**

CSM – sensitivities

Equity markets	+30%	+6%
	-30%	-6%
Interest rate	+50bps	-1%
	-50bps	+1%
Credit spread +50bps	on gov. bonds	-1%
	on non-gov. bonds	-1%

1) Including F/X

Allianz

L/H: normalized CSM growth good at 1.3%

Comments

- **Gross CSM up 0.7% resp. EUR 0.4bn**
  Normalized CSM growth (EUR 0.7bn) partially offset by non-economic variances/assumption changes (EUR -0.3bn).
- **Normalized CSM growth good at EUR 0.7bn resp. 1.3%**
  CSM release of EUR 1.2bn in line with expectations. CSM release is more than replenished by new business (EUR 1.2bn) and expected in-force return (EUR 0.7bn). 6M 2024 normalized CSM growth at EUR 1.6bn resp. +3.1%.
- **Expected in-force return**
  Implied expected in-force return (annualized) stable at 5.6% (12M 2023: 5.8%).
- **Economic variances negligible**
  Positive impact from equity markets and F/X offset by adverse impact from higher interest rates and spreads as well as a weaker real estate market.
- **Modest non-economic variances/assumption changes**
  Main driver is experience variance (EUR -0.2bn) including impact from lapses, the latter with limited impact on net CSM due to reinsurance.
- **Net CSM and gross CSM both increase by EUR 0.4bn**
  Impact from deducting tax offset by decrease in PVNAC (higher interest rates) and lower ceded CSM.
- **CSM sensitivities broadly unchanged**
- **Duration of assets at 8.4 and 8.3 for liabilities**

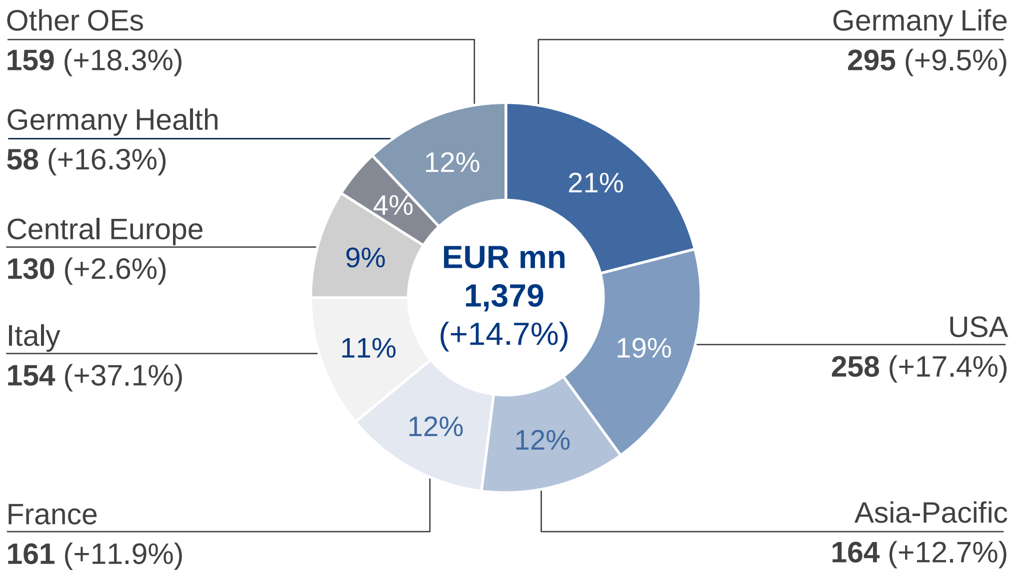
Allianz

L/H: operating profit excellent at EUR 1.4bn

Operating profit by profit sources
(EUR mn)

	2Q 23	2Q 24	Δ p.y.
CSM release	1,245	1,241	-4
Release of risk adjustment	128	123	-6
Variances from claims & expenses[1]	-96	16	+112
Losses on onerous contracts	-13	4	+16
Non-attributable expenses	-274	-262	+12
Operating investment result	162	165	+4
Other operating	49	92	+43
Operating profit	1,202	**1,379**	+177

Operating profit by operating entities
(EUR mn)



1) Including reinsurance result

Allianz

L/H: operating profit excellent at EUR 1.4bn

Comments

- **Operating profit at 27% of FY outlook midpoint**
  CSM release of EUR 1.2bn in line with expectations with 6M CSM release at healthy level of EUR 2.5bn. Higher contribution from variances from claims & expenses and other operating.
- **CSM release**
  Good underlying growth offset by impact from internal portfolio transfer to P/C segment (EUR -58mn) which is largely offset by a higher result from reinsurance.
- **Variances from claims & expenses**
  Includes higher reinsurance result from internal portfolio transfer to P/C segment. In addition higher contributions from France and USA.
- **Operating investment result**
  Good contribution across various OEs supported by investment income on shareholders´ equity.
- **Other operating**
  Higher contribution from business with IFRS 9 investment contracts, driven by markets, volume and non-recurring items.
- **Germany Life – strong result**
  Profit growth supported by business growth and higher investment income on shareholders' equity.
- **USA – profitability on good level**
  Improvement supported by RILA business.
- **Italy – higher contribution from various profit sources**
  Higher result from IFRS 9 investment contracts, increase in CSM release and higher investment income on shareholders' equity.
- **France – favorable variances from claims & expenses**
  Improvement mainly driven by underwriting result.
- **Asia-Pacific – double-digit increase**
  Higher CSM release across various countries, i.e. Thailand, Taiwan and Philippines.

L/H segment	**6M 2023**	**6M 2024**	**Δ**
PVNBP (EUR bn)	36.2	41.1	+13.7%
NBM (%)	5.8	5.7	-0.1%-p
VNB (EUR mn)	2,107	2,358	+12.0%
CSM release (EUR mn)	2,460	2,517	+2.3%
Operating profit (EUR mn)	**2,521**	**2,705**	**+7.3%**

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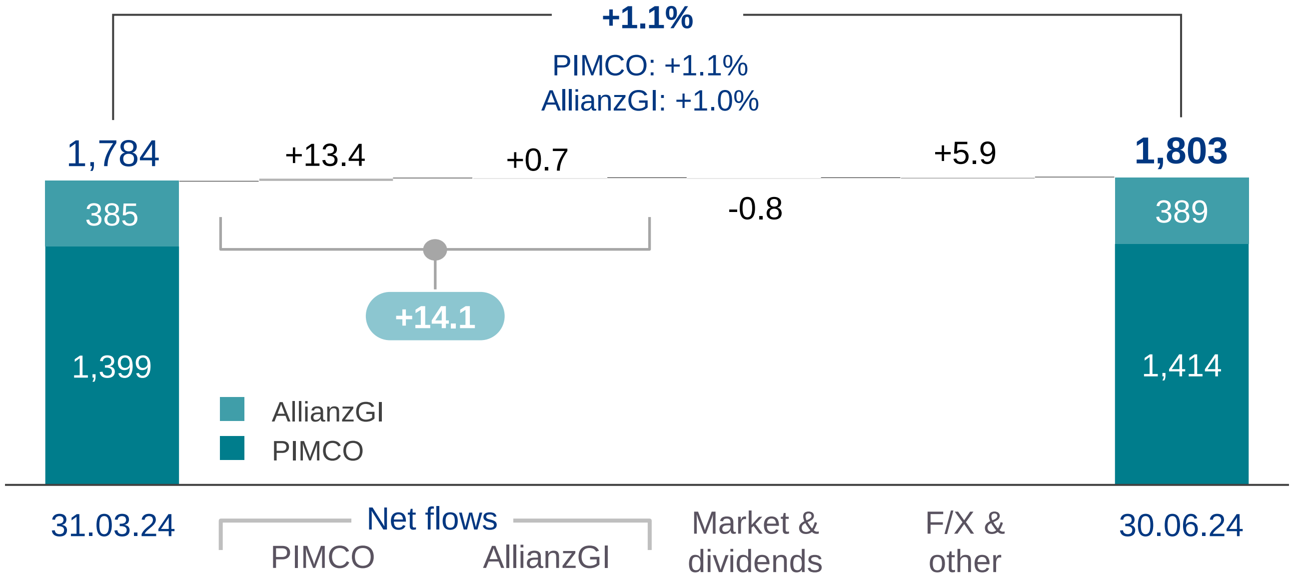
AM: total AuM at EUR 2.3tn / 3rd party at EUR 1.8tn

3rd party assets under management development

(EUR bn)

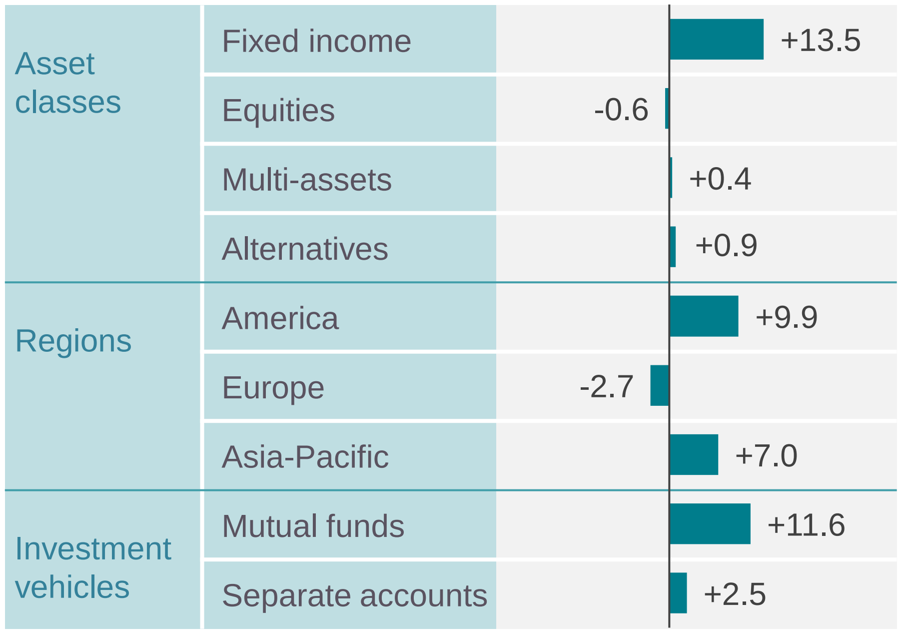


in %	+0.8%	+0.0%	-0.0%	+0.3%

513	Allianz Group assets -1.4%	**506**
2,297	Total AuM +0.5%	**2,309**

3rd party net flow split

(EUR bn)



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AM: total AuM at EUR 2.3tn / 3rd party at EUR 1.8tn

Comments

- **Business highlights**
  Investment performance: 78% of 3rd party AuM outperform benchmarks on a trailing 3-year basis before fees.

  AllianzGI received regulatory approval to operate as a wholly foreign-owned public fund management company in mainland China.
- **3rd party AuM at EUR 1.8tn**
  1% increase vs. end of 1Q 2024. EUR 14bn 3rd party net inflows and positive F/X.

  EUR 48bn 3rd party net inflows in 1H 2024, more than twice the level of FY 2023.

  Average 3rd party AuM at EUR 1,778bn in 2Q 2024, 7% above the levels of 2Q 2023 and FY 2023.
- **Total AuM at EUR 2.3tn**
  1% increase vs. end of 1Q 2024; net inflows and favorable F/X more than compensate for adverse effects from market & dividends.
- **3rd party net flows AM segment: EUR +14bn**
  2Q 2024: 3rd party net inflows driven by fixed income business, also supported by inflows in alternatives and multi-assets; net outflows from equity business.

  6M 2024: EUR 48bn 3rd party net inflows.
- **3rd party net flows PIMCO: EUR +13bn**
  2Q 2024: 3rd party net inflows mainly in fixed income business, also supported by inflows in alternatives and equity; net outflows from multi-assets business.

  6M 2024: EUR 46bn 3rd party net inflows mainly in fixed income, but also, to a smaller extent, in alternatives business.
- **3rd party net flows AllianzGI: EUR +1bn**
  2Q 2024: 3rd party net inflows in multi-assets, fixed income and, to a small extent, alternatives business; net outflows from equity business.

  6M 2024: EUR 3bn 3rd party net inflows overall; inflows in fixed income, multi-assets and alternatives business; outflows from equity business.

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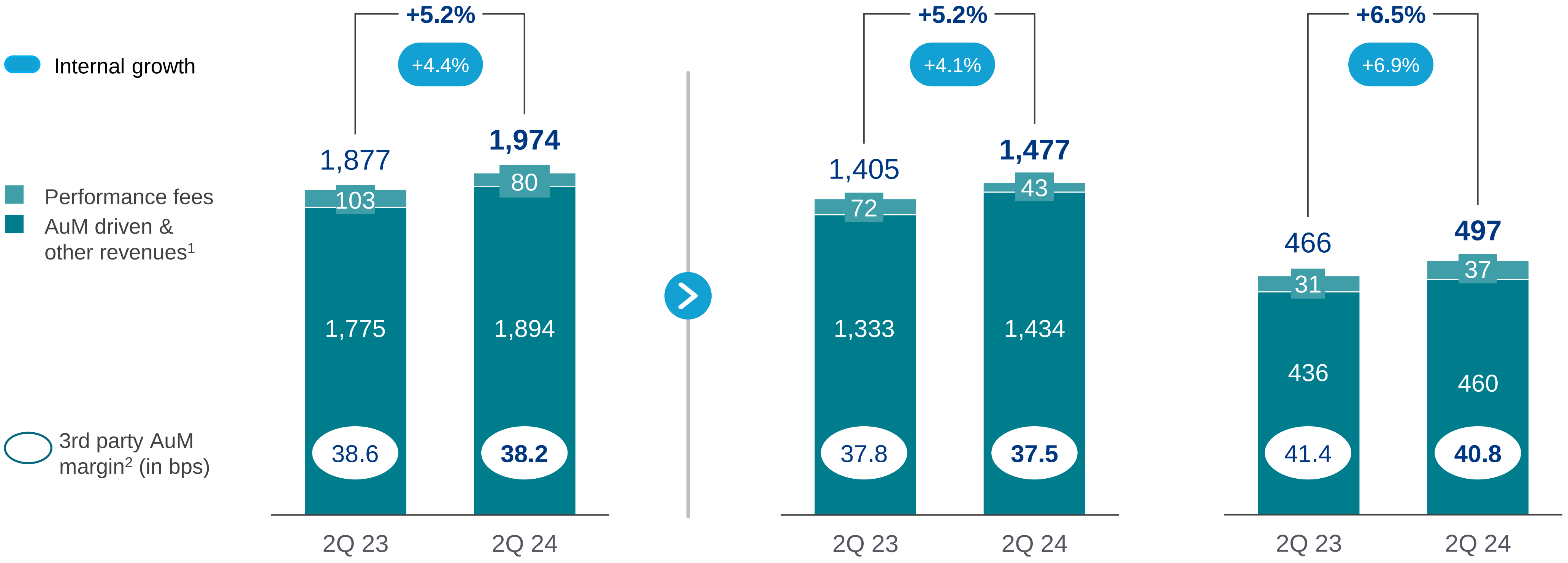
AM: 5% revenue growth

Revenues (EUR mn)

PIMCO (EUR mn)

AllianzGI (EUR mn)



1) Thereof other revenues: AM: 2Q 23: EUR +20mn; 2Q 24: EUR +27mn; PIMCO: 2Q 23: EUR -1mn; 2Q 24: EUR +7mn; AllianzGI: 2Q 23: EUR +16mn; 2Q 24: EUR +17mn
2) Excluding performance fees and other income

Allianz

AM: 5% revenue growth

Comments

- **Segment revenues – ongoing good growth**
  Revenues increase by 5% due to higher AuM driven revenues – following higher average 3rd party AuM – supported by favorable F/X. Normal level of performance fees.

  Revenues increase by 4% excluding F/X effect of EUR +13mn.

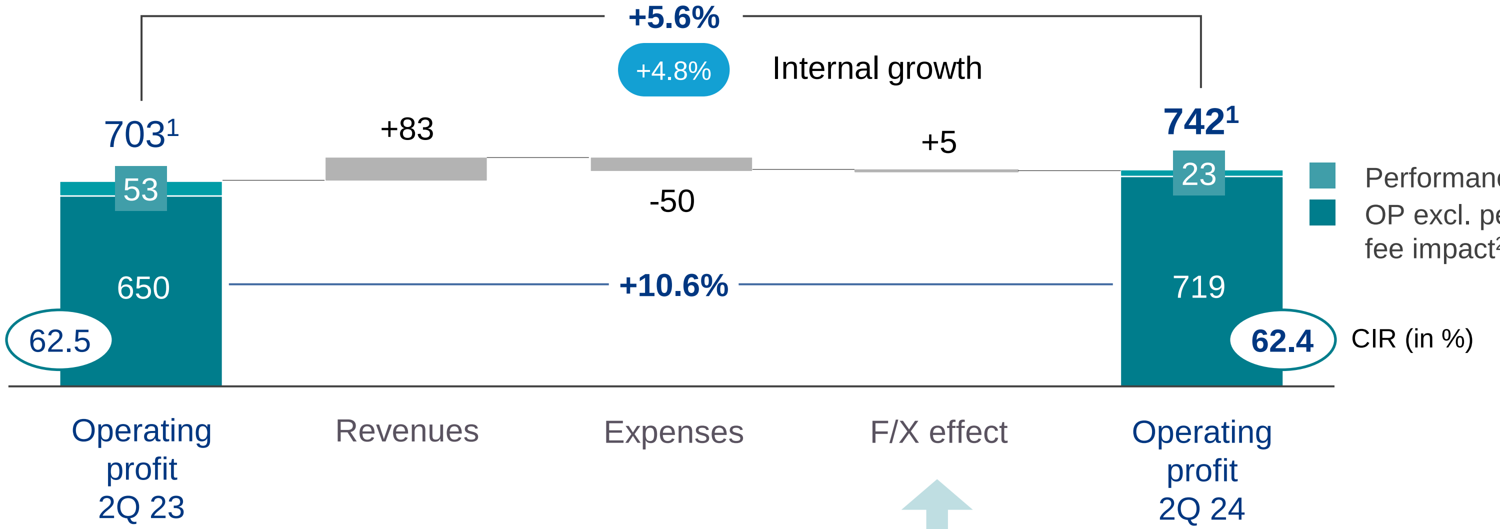
- **Segment margin – 38.2bps**
  Margin stable vs. 1Q 2024 (38.1bps). Slight decrease from 38.6bps in 2Q 2023 to 38.2bps in 2Q 2024 driven by AllianzGI and PIMCO.

- **PIMCO margin – 37.5bps**
  Stable vs. 1Q 2024 (Δ +0.1bps). Slight decrease vs. 2Q 2023 (37.8bps) due to, for instance, higher distribution expenses in 2Q 2024.

- **AllianzGI margin – 40.8bps**
  Increase of 0.3bps vs. 1Q 2024. Changes of business mix mainly drive the margin decrease vs. 2Q 2023 (41.4bps).

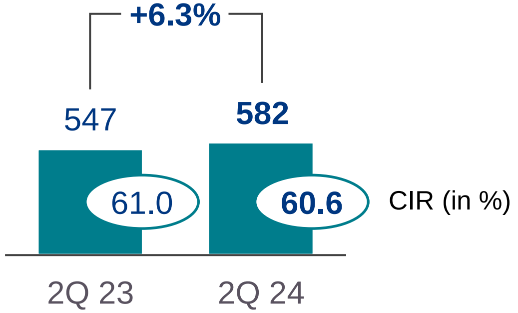
AM: 6% operating profit growth

Operating profit drivers
(EUR mn)

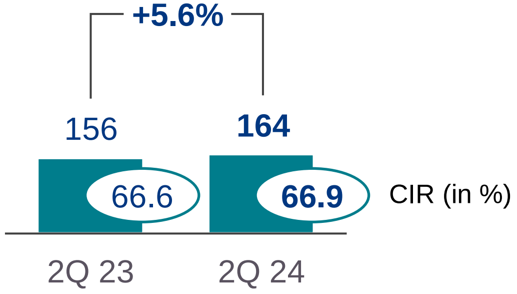


F/X impact	+13	-8
2Q 24	**1,974**	**-1,232**
2Q 23	1,877	-1,174

PIMCO
(EUR mn)



AllianzGI
(EUR mn)



1) Including operating result from other entities of EUR +0mn in 2Q 23 and EUR -4mn in 2Q 24
2) Performance fees of PIMCO and AllianzGI net of variable compensation

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AM: 6% operating profit growth

Comments

- **Segment – OP up 6%**
  EUR 742mn OP; increase mainly due to higher levels of AuM driven revenues following higher average 3rd party AuM, more than compensating for lower performance fees and higher expenses.

  CIR at 62.4%, slightly improved by 0.1%-p.

- **PIMCO – OP up 6%**
  EUR 582mn OP. 6% higher average 3rd party AuM lead to growth of AuM driven revenues, more than compensating for lower performance fees and higher expenses.

  CIR at 60.6%, improved by 0.4%-p.

- **AllianzGI – OP up 6%**
  EUR 164mn OP. 9% higher average 3rd party AuM drive AuM revenues. Higher performance fees and expenses.

  CIR at 66.9%, increased by 0.3%-p.

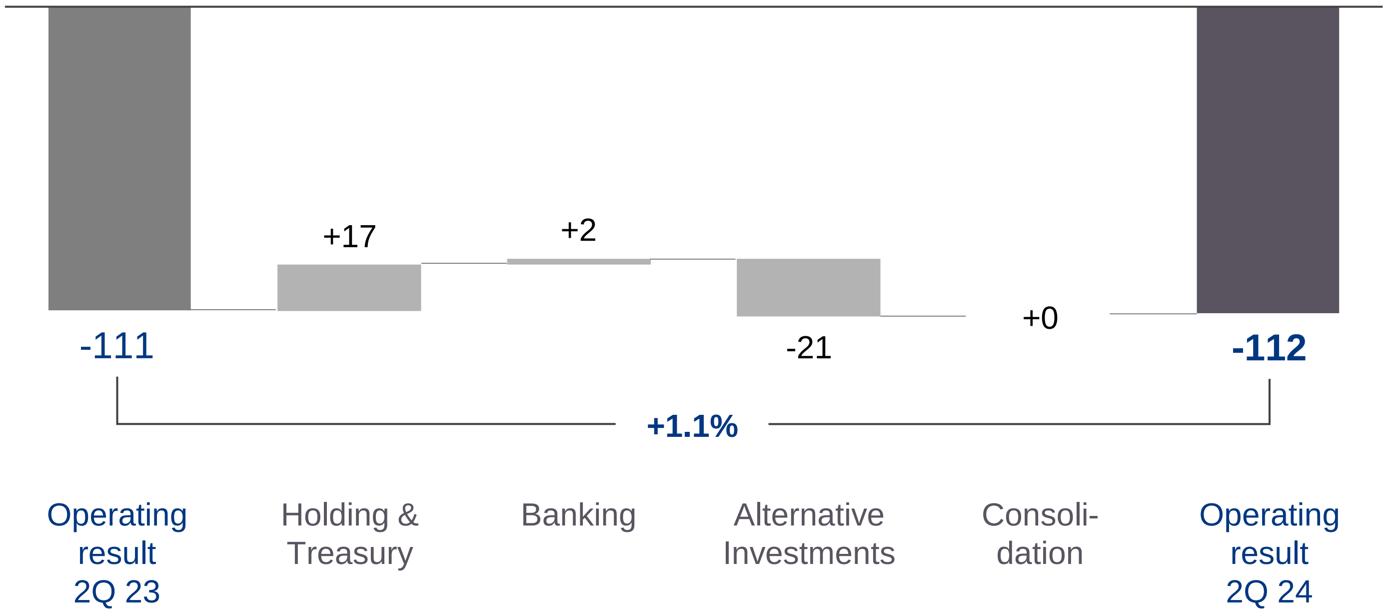
- **6M 2024 – OP at 49% of FY outlook midpoint**

AM segment	6M 2023	6M 2024	Δ
Operating revenues (EUR mn)	3,778	3,964	+4.9%
Operating profit (EUR mn)	**1,426**	**1,516**	**+6.3%**
Average 3rd party AuM (EUR bn)	1,666	1,766	+6.0%
3rd party net flows (EUR bn)	+17.5	+48.4	+176%
3rd party AuM margin (bps)	38.7	38.2	-0.5bps
CIR (%)	62.3	61.8	-0.5%-p

CO: better than expected

Operating result development and components

(EUR mn)



2Q 24	**-175**	**51**	**13**	**0**
2Q 23	-193	48	33	0

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CO: better than expected

Comments

- **Operating loss at 14% of FY outlook midpoint (better)**
  Higher contribution from Holding & Treasury offset by decline in result from Alternative investments. Overall result supported by income from inflation linked bonds.

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Group: s/h core net income strong at EUR 2.5bn

(EUR mn)	2Q 23	2Q 24	Δ p.y.
Operating profit	3,783	3,926	+143
Non-operating items	**-761**	**-441**	**+320**
Realized gains/losses (net)	-31	-5	+26
Expected credit loss and impairments (net)	-84	-26	+58
Result from assets and liabilities measured at fair value incl. derivatives	-254	-78	+176
Interest expenses from external debt	-150	-182	-33
Restructuring and integration expenses	-72	-123	-51
Amortization of intangible assets	-74	-68	+6
Other[1]	-97	40	+137
Income before taxes	**3,021**	**3,484**	**+463**
Income taxes	-535	-823	-288
Net income	**2,486**	**2,661**	**+175**
Non-controlling interests	-150	-149	+1
Shareholders' net income	**2,337**	**2,513**	**+176**
Adjustment for non-operating market movements and for amortization of intangible assets from business combinations[2]	180	24	-157
Shareholders' core net income	**2,517**	**2,536**	**+19**
Effective tax rate	18%	24%	+6%-p
Core earnings per share (in EUR)	5.97	6.15	+3.0%

1) Includes hyperinflation result
2) After tax and minorities

Allianz

Group: s/h core net income strong at EUR 2.5bn

Comments

- **S/h core net income slightly up to EUR 2.5bn**
  Higher non-operating result (∆ EUR +0.3bn) and operating profit (∆ EUR +0.1bn) largely offset by higher taxes (∆ EUR -0.3bn; normalization of tax rate vs. prior year) and lower adjustment (∆ EUR -0.2bn) for the reconciliation of s/h net income and s/h core net income.
- **Non-operating result improves by EUR 0.3bn**
  Improvement supported by lower impairments and better result from assets and liabilities measured at fair value incl. derivatives.
  In addition higher result in line item Other which includes adjustment to neutralize negative L/H consolidation effect in tax line.
- **Reconciliation of s/h net income and s/h core net income**
  Lower adjustment, driven by more favorable non-operating market movements.

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Summary – fully on track for 2024 outlook

Facts and figures 6M 2024 (EUR)

91.0bn +6.4% Total business volume	**7.9bn** +5.3% Operating profit	**14.8bn** +/- 1bn OP outlook 2024
5.0bn +7.7% Shareholders' core net income	**206%**[1] Target: ≥ 180% Solvency II ratio	**1bn + 0.5bn** Extension of share buy-back volume in 2024

1) Based on quarterly dividend accrual. For further details, please refer to page 11

Content/topics

1 Key developments in 1H 2024

2 Group financial results 2Q 2024

3 Additional information

Glossary

Disclaimer

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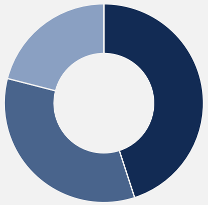
Allianz track record

Operating profit 2023: EUR 14.7bn

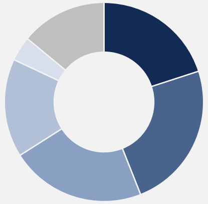
By segments[1]

- P/C Insurance 45%
- L/H Insurance 34%
- Asset Mgmt. 21%



By regions[1]

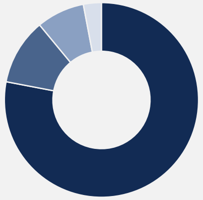
- Germany 20%
- W&S Europe 24%
- USA 22%
- Growth Markets[2] 16%
- Anglo Markets[3] 4%
- Specialty Ins.[4] 14%



Investment portfolio 2023: EUR 740.3bn[5]

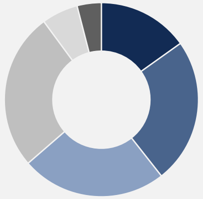
Asset allocation

- Debt instruments 78%
  - *Treasury & Gov-t related 38%*
  - *Securitized 24%*
  - *Corporate 38%*
- Equities 11%
- Real estate 8%
- Other 3%



Debt instruments by rating

- AAA 15%
- AA 24%
- A 24%
- BBB 26%
- Non inv. grade 6%
- Not rated[6] 4%



In EUR		IFRS 4 2018	IFRS 4 2019	IFRS 4 2020	IFRS 4 2021	IFRS 4 2022	IFRS 9/17 2022	IFRS 9/17 2023	Δ 23/22	CAGR 5yr
Income statement	Revenues / **Total business volume[7]** (bn)	132.3	142.4	140.5	148.5	152.7	153.3	**161.7**	+5.5%	–
	Operating profit (bn)	11.5	11.9	10.8	13.4	14.2	13.8	**14.7**	+6.7%	+5.1%
	Shareholders' core net income (bn)						7.0	**9.1**	+30.3%	–
	Shareholders' net income (bn)	7.5	7.9	6.8	6.6	6.7	6.4	**8.5**	+33.0%	+2.7%
Capital	**Shareholders' equity[8]** (bn)	61.2	74.0	80.8	80.0	51.5	54.2	**58.2**	+7.5%	-1.0%
	Solvency II ratio[9] (%)	229%	212%	207%	209%	201%	201%	**206%**	+5%-p	–
Other data	**3rd party AuM** (tn)	1.44	1.69	1.71	1.97	1.64	1.64	**1.71**	+4.7%	+3.6%
	Total AuM (tn)	1.96	2.27	2.39	2.61	2.14	2.14	**2.22**	+3.8%	+2.5%
	RoE / **Core RoE[8,10]** (%)	13.2%	13.6%	11.4%	10.6%	10.3%	12.8%	**16.1%**	+3.3%-p	–
Share information	**Basic earnings per share**	17.43	18.90	16.48	15.96	16.35	15.57	**21.20**	+36.2%	+4.0%
	Core earnings per share						16.96	**22.61**	+33.3%	–
	Dividend per share	9.00	9.60	9.60	10.80	11.40	11.40	**13.80**	+21.1%	+8.9%
	Dividend yield (%)[11]	5.1%	4.4%	4.8%	5.2%	5.7%	5.7%	**5.7%**	+0.0%-p	–

1) Excl. "Corporate & Other" and consolidation between segments
2) Central Europe, Asia-Pacific, Latin America, Middle East, Africa and Türkiye. Austria and AZ Direct allocated to Western and Southern Europe
3) UK, Ireland, Australia
4) Allianz Global Corporate & Specialty, Allianz Trade, Allianz Partners, Allianz Re
5) Based on economic view
6) Mostly mutual funds and short-term investments
7) Revenues under IFRS 4, total business volume under IFRS 17
8) In 1Q 24 Allianz reclassified certain minority interests between equity and liabilities. Prior periods comparative figures for the balance sheet have been adjusted with a minor impact on shareholders' equity only (reduced by EUR 0.2bn as of 31.12.23 and 31.12.22). Consequently, core RoE changed (2022 and 2023: +0.1%-p)
9) Including the application of transitional measures for technical provisions, the Solvency II capitalization ratio amounted to 229% as of 31.12.23
10) Core RoE from 2022 onwards. Definition see glossary
11) Divided by year-end share price

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Glossary

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Glossary (1)

AGCS	Allianz Global Corporate & Specialty
AllianzGI	Allianz Global Investors
AM	(The Allianz business segment) Asset Management
APR	Accident insurance with premium refund (“Unfallversicherung mit Beitragsrückzahlung”): Special form of accident insurance where the policyholder, in addition to insurance coverage for accidents, has a guaranteed claim to the refund of premiums, either at the agreed maturity date or in the event of death.
Attritional LR	Represents the loss ratio excluding claims from natural catastrophes (net) and the results of the prior year’s reserve development (net). Please refer to “LR” (loss ratio), “NatCat”.
AuM	Assets under management are assets or securities portfolios, valued at current market value, for which Allianz Asset Management companies provide discretionary investment management decisions and have the portfolio management responsibility. Assets under management include portfolios sub-managed by third-party investment firms. The portfolios are managed on behalf of third parties as well as on behalf of the Allianz Group. **Net flows:** Net flows represent the sum of new client assets, additional contributions from existing clients (including dividend reinvestment), withdrawals of assets from and termination of client accounts, and distributions to investors. **Market & dividends:** Represents current income earned on and changes in fair value of securities held in client accounts. This also includes dividends from net investment income and from net realized capital gains to investors of open-ended mutual funds and closed-end funds.
AY LR	Accident year loss ratio: Represents the loss ratio excluding the results of the prior year’s reserve development (net). Please refer to “LR” (loss ratio).
AZ	Allianz
BBA	Building Block Approach, IFRS 17 measurement model also referred to as “General Measurement Model (GMM)” in the standard.
Bps	Basis points: 1 Basis point = 0.01%.
CEAG	Capital-efficient alternative guarantee [products]. Please refer to “L/H lines of business”.

Glossary (2)

CE	Central Europe
CIR	Cost-income ratio: Operating expenses divided by operating revenues.
CO	(The Allianz business segment) Corporate and Other
Comprehensive shareholders' capital	Shareholders' equity plus net CSM.
Core EPS	Core earnings per share: Calculated by dividing the respective period's shareholders' core net income, adjusted for net financial charges related to undated subordinated bonds classified as shareholders' equity, by the weighted average number of shares outstanding (basic core EPS). To calculate diluted core earnings per share, the number of common shares outstanding and the shareholders' core net income are adjusted to include the effects of potentially dilutive common shares that could still be exercised. Potentially dilutive common shares result from share-based compensation plans (diluted core EPS).
Core RoE	**Core return on equity – Group:** Represents the annualized ratio of shareholders' core net income to the average shareholders' equity at the beginning and at the end of the period. Shareholders' core net income is adjusted for net financial charges related to undated subordinated bonds classified as shareholders' equity. From the average shareholders' equity undated subordinated bonds classified as shareholders' equity, unrealized gains and losses from insurance contracts and other unrealized gains and losses are excluded. **Core return on equity – business segments:** Represents the annualized ratio of shareholders' core net income to the average shareholders' equity at the beginning and at the end of the period. From the average shareholders' equity unrealized gains and losses from insurance contracts and other unrealized gains and losses are excluded and participations in affiliates not already consolidated in this segment are deducted.
CR	Combined ratio: Represents the total of operating acquisition and administrative expenses including non-attributable acquisition and administrative expenses, claims and insurance benefits incurred, and the reinsurance result divided by insurance revenue.
CSM	Contractual service margin: Balance sheet liability, containing deferred discounted future profits of in-force long duration business. "Gross CSM" also includes (i) the present value of non-attributable expenses, (ii) the part of the CSM ceded to third-party reinsurers, (iii) tax and (iv) non-controlling interests. "Net CSM" is an adjusted CSM which deducts the respective items (i), (ii), (iii) and (iv) from Gross CSM.
Current yield	Represents interest and similar income divided by average asset base at book value.

Glossary (3)

dNPS	Digital net promoter score: A measurement of customers' willingness to recommend Allianz.
ECL	Expected credit loss
Economic reinvestment yield	Reflects the reinvestment yield, including F/X hedging costs on non-domestic hard-currency F/X bonds as well as expected F/X losses on non-domestic emerging-market bonds in local currencies. The yield is presented on an annual basis.
EIOPA	European Insurance and Occupational Pensions Authority.
ER	Expense ratio: Represents operating acquisition and administrative expenses including non-attributable acquisition and administrative expenses divided by insurance revenue. All income and expenses related to reinsurance contracts held are part of the reinsurance result which is part of the loss ratio.
Expected in-force return	Unwind from discount plus normalized investment over-returns from in-force book above valuation rate.
F/X	Foreign exchange rate
FIA	Fixed index annuity: Annuity contract under which the policyholder can elect to be credited based on movements in equity or in bond market indices, with the principal remaining protected.
FV	Fair value: The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.
FVTOCI	Fair value through other comprehensive income – change in fair value shown in OCI.
FVTPL	Fair value through P&L – change in fair value shown in P&L.
Goodwill	Difference between the cost of acquisition and the fair value of the net assets acquired.
Government bonds	Government bonds include government and government agency bonds.
Gross/net	In insurance terminology the terms "gross" and "net" mean before and after consideration of reinsurance ceded, respectively. In investment terminology the term "net" is used where the relevant expenses have already been deducted.
GS&A	Guaranteed savings & annuities [products]. Please refer to "L/H lines of business".
Held for sale	A non-current asset is classified as held for sale if its carrying amount will principally be recovered through a sale transaction rather than continued use. On the date a non-current asset meets the criteria for being considered as held for sale, it is measured at the lower of its carrying amount and its fair value less costs to sell.

Glossary (4)

IFRS	International Financial Reporting Standards: As of 2002, the term IFRS refers to the total set of standards adopted by the International Accounting Standards Board. Standards approved before 2002 continue to be referred to as International Accounting Standards (IAS).
IMIX	Our Inclusive Meritocracy Index (IMIX) measures the progress of the organization on its way towards inclusive meritocracy. This internal index is based on ten items from the Allianz Engagement Survey (AES) which deal with leadership, performance, and corporate culture.
Insurance revenue	The amount charged for insurance coverage and other services when it is earned.
Insurance service result	Presents in profit or loss insurance revenue, insurance service expenses including incurred claims and other incurred insurance service expenses as well as the reinsurance service result. The following components are also included by Allianz in the operating insurance service result: 1) Non-attributable acquisition, administrative and claims expenses of our operating entities; 2) Adjustments for claims and expense variances where our operating entities share the technical results with the policyholders (only for insurance contracts under the variable fee approach); 3) Restructuring expenses that are shared with the policyholder.
Internal growth	Total business volume performance excluding the effects of foreign-currency translation as well as of acquisitions and disposals.
JV	Joint venture
KPI	Key performance indicator
L/H	(The Allianz business segment) Life and Health insurance
L/H lines of business	**Guaranteed savings & annuities [products] (GS&A):** Life insurance products linked to life expectancy, offering life and / or death benefits in the form of single or multiple payments to beneficiaries and possibly including financial and non-financial guarantees. **Capital-efficient alternative guarantee [products] (CEAG):** Products that involve a significantly lower market risk, either through comprehensive asset/liability management or through significant limitation of the guarantee. This also includes hybrid products which, in addition to conventional assets, invest in a separate account (unit-linked). Capital-efficient products offer a guaranteed surrender value at limited risk, due to, e.g. precise asset-liability management or market value adjustment. **Protection & health [products] (P&H):** Insurance products covering the risks associated with events that affect an individual’s physical or mental integrity. **Unit-linked [products] without guarantees:** With conventional unit-linked products, all benefits under the contract are directly linked to the value of a set of assets which are pooled in an internal or external fund and held in a separate account by the insurer. In this constellation, it is the policyholder rather than the insurer who bears the risk.

Glossary (5)

LatAm	Latin America: South America and Mexico
LIC	Liability for incurred claims
LoB	Line of business
LR	Loss ratio: Represents the total of claims and insurance benefits incurred and the reinsurance result divided by insurance revenue.
LRC	Liability for remaining coverage: Liability relating to coverage that will be provided to the policyholder for insured events that have not yet occurred.
LTC	Long-term care
NatCat	Accumulation of net claims impact that are all related to the same natural or weather/atmospheric event during a certain period and where the estimated gross loss for the Allianz Group exceeds EUR 20mn.
NBM	New-business margin: Performance indicator to measure the profitability of new business in the Life/Health business segment. It is calculated as the Value of New Business (VNB), divided by the present value of new business premiums (PVNBP), both based on the same assumptions to ensure a valid and meaningful indicator.
Net	Please refer to “Gross/net”
Non-controlling interests	Those parts of the equity of affiliates which are not owned by companies of the Allianz Group.
OCI	Other comprehensive income – component of equity, includes revenues, expenses, gains, and losses not shown in net income.
OE	Operating entity
Onerous contracts	Contracts for which the unavoidable costs of meeting the contractual obligation outweigh the expected benefits.

Glossary (6)

OP	Operating profit: The portion of income before income taxes that is attributable to the ongoing core operations of the Allianz Group, which generally excludes the following non-operating effects: realized gains/losses (net), expected credit loss allowance, income from derivatives (net), interest expenses from external debt, impairments of investments (net), valuation result from investments and other assets and financial liabilities measured at fair value through profit and loss, specific acquisition and administrative expenses (net), consisting of acquisition-related expenses (from business combinations), income taxes related incidental benefits/expenses, litigation expenses, and one-time effects from significant reinsurance transactions with disposal character, amortization of intangible assets, restructuring and integration expenses and income and expenses from the application of hyperinflation accounting. For insurance products with policyholder participation, all items listed above are included in operating profit if the profit sources are shared with policyholders.
Operating SII earnings	Operating SII earnings represent the change in own funds, before tax and dividend accrual, that is attributable to the Allianz Group's ongoing core operations. As such, operating SII earnings comprise: expected return from existing business, new business value, operating variances and changes in assumptions, and interest expense on external debt. Operating SII earnings exclude the following effects, which are disclosed separately in our analysis of own funds movements: regulatory / model changes, economic variances driven by changes in capital market parameters, including F/X rates, taxes, non-operating restructuring charges, capital management (e.g. issuance or redemption of subordinated debt, dividend accruals and payments, share buy-back programs), one-off impacts from, e.g., the acquisition and disposal of subsidiaries, changes in transferability restrictions, and the effects resulting from the application of tier limits.
Own funds	The capital eligible to cover the regulatory solvency capital requirement.
P/C	(The Allianz business segment) Property and Casualty [insurance]
P&H	Protection & health [products]. Please refer to "L/H lines of business".
PAA	Premium Allocation Approach, simplified measurement model as defined by IFRS 17 for short term business, in particular applicable to most P/C business.
PIMCO	Pacific Investment Management Company Group.
Pre-tax operating capital generation	Represents the change in SII capitalization following regulatory model changes and which is attributable to a) changes in own funds as a consequence of operating SII earnings and b) changes in SCR as a consequence of business evolution. Factors such as market developments, dividends, capital management activities, taxes, etc. are not taken into account.

Glossary (7)

PVFCF	Present value of future cash flows, balance sheet liability representing the policyholder reserve of the in-force business based on discounted expected cash flows to policyholders including attributable expenses.
PVNBP	Present value of new business premiums: i.e. the present value of future premiums on new business written during the period in question, discounted at a reference rate. This includes the present value of projected new regular premiums plus the total amount of single premiums received. PVNBP is shown before non-controlling interests, unless otherwise stated.
RA	Risk adjustment – additional reserve for non-financial risks.
Recycling	Reclassification of unrealized gains and losses from accumulated other comprehensive income (OCI) to the income statement (P&L).
R/I	Reinsurance: Insurance companies transfer parts of the insurance risk they have assumed to reinsurance companies. **Reinsurance result**: Represents the total of premiums (ceded to reinsurers), claims and insurance benefits (ceded to reinsurers) and expenses (ceded to reinsurers). **Reinsurance ratio**: Represents the reinsurance result divided by insurance revenue.
RILA	Registered index-linked annuities.
Run-off ratio	The run-off result (net result from reserve developments for prior (accident) years in P/C business) as a percentage of insurance revenue.
SII	Solvency II.
SII capitalization / SII ratio	Solvency II capitalization ratio; ratio that expresses the capital adequacy of a company by comparing own funds to SCR.
SCR	Solvency capital requirement.
SE	Societas Europaea: European stock company.
SFCR	Solvency and Financial Condition Report.
Shareholders' core net income	Presents the portion of shareholders' net income before non-operating market movements and before amortization of intangible assets from business combinations (including any related income tax effects).
SPPI	Solely payments of principal and interest – criterion determining whether fixed income assets are measured at amortized cost, FVTOCI or FVTPL.

Glossary (8)

TBV	Total business volume: It presents a measure for the overall amount of business generated during a specific reporting period. According to our business segments, total business volume in the Allianz Group comprises: - Gross premiums written as well as fee and commission income in Property-Casualty; - Statutory gross premiums in Life/Health; and - Operating revenues in Asset Management.
Total equity	The sum of shareholders' equity and non-controlling interests.
UFR	Ultimate forward rate: The UFR is determined using the EIOPA methodology and guidelines, and is used for extrapolation of periods after the last liquid point defined by the SII regulation. The UFR is calculated for each currency based on expected real rates and inflation for the respective region. The UFR is subject to revision in order to reflect fundamental changes in long term expectations.
UL	Unit-linked: Please refer to "L/H lines of business".
VA	Variable annuities: The benefits payable under this type of life insurance depend primarily on the performance of the investments in a mutual fund. The policyholder shares equally in the profits or losses of the underlying investments. In addition, the contracts can include separate guarantees, such as guaranteed death, withdrawal, accumulation or income benefits.
VFA	Variable Fee Approach, IFRS 17 measurement model for direct participating business.
VNB	The additional value to shareholders that results from the writing of new business. The VNB is determined as the present value of pre-tax future profits, adjusted for acquisition expenses overrun or underrun and non-attributable expenses, minus a risk adjustment, all determined at issue date. Value of new business is calculated at point of sale, interpreted as at the beginning of each quarter assumptions.

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Cautionary note regarding forward-looking statements

This document includes forward-looking statements, such as prospects or expectations, that are based on management's current views and assumptions and subject to known and unknown risks and uncertainties. Actual results, performance figures, or events may differ significantly from those expressed or implied in such forward-looking statements. Deviations may arise due to changes in factors including, but not limited to, the following: (i) the general economic and competitive situation in the Allianz’s core business and core markets, (ii) the performance of financial markets (in particular market volatility, liquidity, and credit events), (iii) adverse publicity, regulatory actions or litigation with respect to the Allianz Group, other well-known companies and the financial services industry generally, (iv) the frequency and severity of insured loss events, including those resulting from natural catastrophes, and the development of loss expenses, (v) mortality and morbidity levels and trends, (vi) persistency levels, (vii) the extent of credit defaults, (viii) interest rate levels, (ix) currency exchange rates, most notably the EUR/USD exchange rate, (x) changes in laws and regulations, including tax regulations, (xi) the impact of acquisitions including and related integration issues and reorganization measures, and (xii) the general competitive conditions that, in each individual case, apply at a local, regional, national, and/or global level. Many of these changes can be exacerbated by terrorist activities.

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