



SALES APPETITE

Risk Consulting at a glance

At Allianz Risk Consulting, we are dedicated to understanding each client's individual needs and working with them to effectively manage and reduce risk.



Why brokers and their clients choose Allianz for Risk Consulting

Highly qualified Risk Consulting professionals

Our specially trained consultants, engineers, auditors and mariners average over 20+ years of experience, many within the industries supported. Professional designations include PE, CFPS, CSP, CPA, ARM, JD, CRM, PMP and Licensed Mariners.

Focused expertise

Our consultants have backgrounds in the industries we serve so you can rest assured we understand the business challenges and risks clients face.

Solutions-driven Risk Consulting philosophy

We listen to our clients' needs and provide expert insights to address the most critical risks and improve operations.

Deep client relationships

We build relationships on trust, collaboration, flexibility and respect. Our team provides the insights you need to proactively address risk and give you peace of mind.

International network

With over 300 engineers and risk consultants around the globe, we can serve clients at home and abroad. We offer On Site or Remote Consulting Capabilities.

Standard & Poor's

AA

A.M. Best

A+

Areas of service

Allianz multi-line risk assessment teams cover the full spectrum of risk management services, from basic hazard and human element reporting, to in-depth analyses of industrial operations and financial exposures. Industrial sectors and risks include:

- Alternative Risk Transfer
- Energy & Construction
- Financial Lines
- Liability
- Marine
- Multinational Solutions
- Programs
- Property
- Unbundled Risk Consulting

Auto

- Safety risk management for fleets associated with manufacturing, hospitality and distribution
- Driver monitoring and vehicle telematics
- DOT requirement and MVR profile reviews
- Safety training resources

Aviation

- Distinctive risk assessment method suitable for a wide range of activities in the field of airport ground handling operations.
- Assessing the exposures to these operations
- Benchmarking capabilities

Construction all risk (CAR)

- Engineering expertise in construction, including large commercial buildings, stadiums, and high rise buildings; heavy civil engineering / infrastructure projects including roads, rail roads, bridges, tunnels, pipe lines, transmission lines, water treatment and waste water treatment projects, etc.

Energy Offshore

- Oil & gas construction projects
- Platforms, semi-submersibles, drillships, FPSOs
- Oil and gas exploration and production, primary separation and transportation

Onshore

- Oil & gas construction projects
- Pipelines, terminals and tank farms
- Refineries and gas plants
- Petrochemical production plants
- High hazard chemical and fertilizer operations

Erection all risk (EAR)

- Erection of manufacturing and processing operations including:
 - General manufacturing
 - Refining, petrochemical and high hazard chemical production facilities
 - Power generation projects
 - Steel production
 - Dairy operations

Inland Marine

Expertise evaluating exposures and controls in the following areas

- Transit cargo security
- Builders Risk fire safety and jobsite security / surveillance system evaluations
- Crane, tower and antenna risk evaluations
- Heavy duty mobile equipment risk evaluations
- Motor Truck Cargo / Transportation Terminals
- Contractor's Equipment
- Warehouse Legal Liability
- Warehouse legal liability and Warehouse inspections

Liability

- Operational Risk Assessment
- Environmental Liability assessments
- Product Liability, Recall, Tampering
- Clinical Trials
- Public (Premises) Liability
- Quality assessments using
- ISO 9000 equivalent methodology
- Engineering rating methods per
- industry segment
- Cyber Security
 - Recognize IT systems vulnerabilities and exposures
 - Identify potential business related IT threats
 - Increase cyber security awareness
 - Provide insight on phishing, malware and digital exposures
 - Increase cyber resilience

Mining

- Technical risk assessments of operational surface mines including: methods and hazards, fire and natural catastrophe perils, machinery breakdown, underground mining methods, machinery and perils

Ocean Marine

Mariner and security experts dedicated to supporting clients in the areas of:

- Transportation analysis
- Supply chain security
- Warehouse inspections
- Vessel suitability surveys and voyage approvals
- Cargo damage surveys and investigations
- Project Cargo (i.e. Ocean or Air)
- Supply Chain Security
- Stow & Securing Surveys
- Shipment notification procedures
 - Handling & securing procedures
 - Packaging standards
- Logistics and Route Analysis

Power & Utilities

- Risk analysis capabilities in all types of operational power generation facilities (steam turbine, gas turbine, hydro / solar / wind) including assessment of fire and natural catastrophe perils and
- Machinery breakdown

Programs

- New program development and risk assessment
- Loss control expertise of targeted markets
- Single point of contact for agency partner

Property

- Dedicated Account Engineer coordinating client needs globally and providing an annual Stewardship Report outlining previous work efforts and planning future strategies
- Dedicated Consulting Engineering staff providing local expertise and industry specific knowledge
- Quantify risk and loss potentials for property, business interruption, and natural catastrophe exposures
- Business Continuity assessment including review of Business Continuity Planning and Business Impact Analysis support
- Loss control coordination of targeted markets
- Utilization of NFPA or other applicable standards
- Recommend loss prevention and loss minimization measures and strategies
- One version of published risk engineering reports provided to clients, brokers and underwriters
- Analyze and test existing fire protection / detection
- Loss scenario assessments and engineering solutions for positive impact on total cost of risk
- Service offerings customized to meet client needs

About Allianz

Allianz Commercial is the Allianz center of expertise and global carrier for insuring mid-sized businesses, large enterprises and specialist risks. Powered by the people, financial strength, and network of the world's leading insurance brand, we help our customers prepare for what's ahead.

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