


# Allianz Trade: A Quick Glance

## Trade with Confidence

Because the future isn't always as expected, we predict trade and credit risks today to protect cash flow tomorrow.

### The credit insurance advantage

-  Grow sales safely, domestically and abroad, to new and existing customers
-  Protect your business from risk of customer default and catastrophic loss
-  Reduce Bad Debt Reserves
-  Obtain greater access to funding and secure better finance options
-  Expand export markets and offer competitive terms overseas

Key Facts	
Market Presence 	Operational Excellence 
	
<p><b>6</b> continents</p>	<p><b>160+</b> countries</p>
<p><b>100+</b> agents</p>	<p><b>70,000+</b> corporate customers</p>
<p> <b>1/3</b> Estimated global market share <b>39%</b> U.S. market share</p>	
<p> nearly <b>\$1 trillion</b> covered trade transactions globally</p>	
<p> <b>83 million</b> companies monitored across all sectors</p>	
<p> <b>22,000</b> credit limit requests received per day</p>	
<p> <b>1,140</b> claims indemnified per week</p>	
<p> <b>AA</b> Credit Rating S&amp;P</p>	

## ALLIANZ-TRADE.US

Euler Hermes North America Insurance Company and its affiliated debt collection company are part of the Allianz group and market their products and services using the 'Allianz Trade' trademark.

Updated in Q3 2023

# A partnership for your continued success

As you make trading decisions, you seek relevant insights into your customers, markets, and economic conditions. What if, regardless of the decision, you knew that payment was assured? That's where we can help.



**Knowledge to steer your business.** We combine our expert analysts with state-of-the-art, technology-driven processes to generate insights and present actionable information to businesses of all sizes and in all sectors. Our goal is to go beyond knowing what has happened, to providing a best assessment of what will happen tomorrow.



**Financial peace of mind.** Our unique knowledge of companies, industries, and countries will help you choose the right customers and the right markets to avoid bad debt in the first place. But, when the unexpected does arrive, you can be confident you're protected.



**Comprehensive credit function support.** For more than 100 years, we've invested in people and technology as well as financial, operational, and market data to feed powerful predictive analytics and business intelligence.



**Tailored tools and resources.** With a dedicated team for each client, a national reach, and our customer platform, Allianz Trade Online, you have simple service solutions and instant coverage decisions, designed for your business needs.



Sometimes you don't want to do business with the biggest and the best because you end up as a number, but our experience with Allianz Trade has been the opposite. I've been extraordinarily impressed with Allianz Trade's responsiveness. I always feel like a prioritized client.

**Mike Moran**

Financial Controller and Credit Risk Manager at PolyQuest

Please visit us at [allianz-trade.us](http://allianz-trade.us) or call +1 877-883-3224 to learn more.

## Predictive Protection

