

ALLIANZ COMMERCIAL

Alternative Risk Transfer

Bespoke Products to Help Clients Manage Risk

Benefits

- Price Stability
- Share in positive loss experience via return premiums
- Gain efficiency by taking a multi-year approach
- Fill gaps not catered for by traditional markets
- Protect against events that may result in a quarterly Earnings Per Share hit
- Leverage full suite of Allianz products

Offerings

Integrated/structured solutions

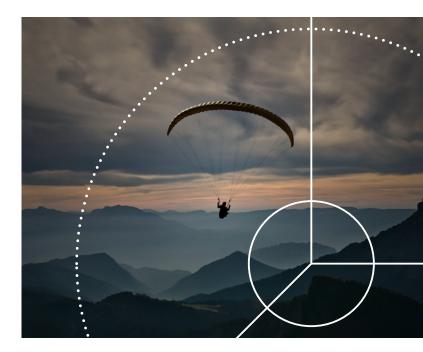
Programs designed for clients to manage market volatility, share in risk and benefit from risk financing or profit-sharing arrangements

Fronting solutions

Global Fronting capability across 200+ countries on a multi-line and multi-year basis, if needed

Structured captive reinsurance

Flexible, structured reinsurance solutions offered with or without fronting programs







Integrated/Structured Solutions

Funding Mechanisms: Pre-Fund

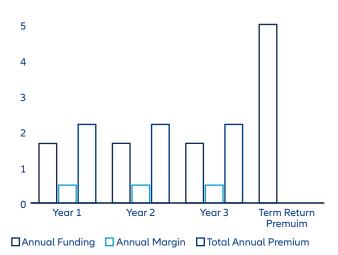
No loss pre-fund structure

Program Premiums	Year 1	Year 2	Year 3	3-year Totals
Sum of Annual Traditional Market Premium (\$5,000,000 limit)	\$2,000,000	\$2,000,000	\$2,000,000	\$6,000,000
Funding (F)	\$1,667,000	\$1,667,000	\$1,667,000	\$5,000,000
ART Margin (M)	\$500,000	\$500,000	\$500,000	\$1,500,000
Annual Premium (F+M)	\$2,167,000	\$2,167,000	\$2,167,000	\$6,500,000
Maximum returnable Premium (F)				\$5,000,000
Net Paid End of Term (M)				\$1,500,000

3 year deal structure

- \$5,000,000 Per-Occurrence
- \$10,000,000 Annual Aggregate
- \$20,000,000 Term Aggregate

Pre-fund structure

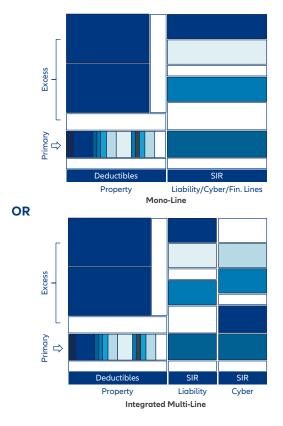


Structured Insurance

Address gaps in traditional cover through Second Loss, mono or multi-line solutions on

a multi year basis while managing market volatility and benefiting from risk financing

and/or profit-sharing arrangements.



About Allianz

Allianz Commercial is the Allianz center of expertise and global carrier for insuring mid-sized businesses, large enterprises and specialist risks. Powered by the people, financial strength, and network of the world's leading insurance brand, we help our customers prepare for what's ahead.

For more information please contact: az.commercial.marketing@allianz.com

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